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March 10, 2003

Office of International Corporate Finance Division of Corporate Finance Securities and Exchange Commission 450 Fifth Street, N.W. Washington, D.C. 20549 U.S.A.



Re:

Matsui Securities Co., Ltd. - 12g3·2(b) exemption

FILE NO. 82-5215

SIPPL

Dear Ladies and Gentlemen:

In connection with our exemption as a foreign private issuer pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934, we hereby furnish the Securities and Exchange Commission with the following information required by Rule 12g3-2(b):

- Semi-Annual Securities Report Including Interim Financial Statements under Japanese GAAP for the first half of fiscal 2002 ended September 30, 2002
- 2. Consolidated Financial Summary under Japanese GAAP for the Nine Months Ended December 31, 2002
- 3. Report as to Acquisition of Its Own Shares by the Company in February 2003

If you have any further questions or requests for additional information please do not hesitate to contact Shinichi UZAWA at 011·813·3281·3119 (telephone), 011·813·3281·1985 (facsimile) or s-uzawa@matsui.co.jp (E-mail).

Very truly yours,

THOMSON FINANCIA

Matsui Securities Co., Ltd.

Name: Toshihiro Takagi

Title: Executive Director

DD 3/28

(Summary translation)

Semi-Annual Securities Report Including Interim Financial Statements Under Japanese GAAP For the First Half of Fiscal 2002 Ended September 30, 2002

Matsui Securities Co., Ltd.

1-20-7, Nihombashi, Chuo-ku, Tokyo, Japan

Filed to the Director of the Kanto Local Finance Bureau On December 20, 2002

Information on the Company

Part 1 An Outlook for the Company's Status

1 Major Business Indices

(1) Consolidated Business Indices

| | | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2001 | Year ended March 31, 2002 |
|--|-------------------|--|--|------------------------------|------------------------------|
| Operating revenues | (Millions of Yen) | 6,094 | 6,977 | 8,081 | 12,785 |
| Net operating revenues | (Millions of Yen) | 5,490 | 6,404 | | 11,435 |
| Ordinary income | (Millions of Yen) | 2,024 | 1,648 | 3,001 | 3,939 |
| Net income | (Millions of Yen) | 912 | 588 | 1,549 | 1,870 |
| Shareholders' equity | (Millions of Yen) | 29,980 | 31,328 | 9,400 | 31,124 |
| Total assets | (Millions of Yen) | 148,339 | 198,161 | 208,021 | 187,606 |
| Shareholders' equity per share | (Yen) | 342.20 | 357.58 | 258.90 | 355.25 |
| Earnings per share | (Yen) | 14.10 | 6.71 | 114.77 | 24.56 |
| Fully diluted earnings per share | (Yen) | 13.82 | 6.59 | | 24.11 |
| Shareholders' equity ratio | (%) | 20.2 | 15.8 | 7.7 | 16.6 |
| Cash flows from operating activities | (Millions of Yen) | (15,579) | (3,305) | 1,490 | (12,211) |
| Cash flows from investing activities | (Millions of Yen) | (796) | (1,752) | 65 | (1,667) |
| Cash flows from financing activities | (Millions of Yen) | 19,099 | (20) | 417 | 18,543 |
| Cash and cash equivalent at end of period | (Millions of Yen) | 5,530 | 2,394 | 2,807 | 7,472 |
| Number of employees [Average temporary staff] | | 206 [47] | 180 [42 | 153 [66 | 194 [45] |

(2) Non-Consolidated Business Indices

| | | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2001 | Year ended March 31, 2002 |
|--|-----------------------|--|--|--|------------------------------|
| Operating revenues (Commissions) | (Millions of Yen) | 6,094 (4,875) | 6,977 (5,365) | 8,081 (6,677) | 12,785 (10,215) |
| Net Operating revenues | (Millions of Yen) | 5,490 | 6,404 | <u> </u> | 11,435 |
| Ordinary income | (Millions of Yen) | 2,014 | 1,642 | 2,989 | 3,921 |
| Net Income | (Millions of Yen) | 907 | 585 | 1,543 | 1,859 |
| Shareholders' equity | (Millions of Yen) | 11,381 | 11,381 | 634 | 11,381 |
| Number of shares outstanding | (Thousands of shares) | 87,611 | 87,611 | 36,309 | 87,611 |
| Shareholders' equity | (Millions of Yen) | 29,947 | 31,287 | 9,373 | 31,086 |
| Total assets | (Millions of Yen) | 148,299 | 198,117 | 207,990 | 187,560 |
| Shareholders' equity per share | (Yen) | 341.82 | 357.11 | 258.14 | 354.82 |
| Net income per share | (Yen) | 14.01 | 6.68 | 114.26 | 24.42 |
| Fully diluted earnings per share | (Yen) | 13.74 | 6.56 | _ | 23.98 |
| Annual dividends per share (Interim dividends per share) | (Yen) | 0.00 | 0.00 | Old shares 3.00 New shares 0.18 | 3.19 |
| Shareholders' equity ratio | (%) | 20.2 | 15.8 | 7.7 | 16.6 |
| Capital adequacy ratio | (%) | 1,092.7 | 732.0 | 302.1 | 843.4 |
| Number of employees [Average temporary | staff] | 206 [47] | 180 [42 | 153 [66] | 194 [45] |

Notes: Annual dividends per share for the year ended March 31, 2001 for the stock which had been newly issued on March 11, 2001 are calculated based on the period outstanding. "Old shares" on the table are existing shares at the issuance and "New Shares" are newly issued shares.

_ າ.

2 Business of the Company's Group

There have not been significant changes in the business of the Company's group in the six months ended September 30, 2002. There have not been significant changes in the business of the Company's major affiliates for the six months ended September 30, 2002 neither.

3 Affiliated Companies

There have not been changes in the combination of the affiliate companies in the six months ended September 30, 2002.

4 Employees

(1) Consolidated Company

The Company and its consolidated company employ 180 employees and 42 temporary employees.

(2) Non-consolidated Company

The Company employs 180 employees and 42 temporary employees.

(3) Employees' union

The Company has been keeping good relationship with the Matsui Securities CO., Ltd. Employees' Union.

Part 2 An Outlook for the Company's business

1 An Outlook for the Company's Business Results Translation omitted.

2 Problems and Challenges to the Company's Business

There have not been significant changes in the problems and challenges to the Company's group (the Company and its affiliate companies) in the six months ended September 30, 2002.

3 Significant Contracts for the Company's Business

The Company has been contracting with Daiwa Institute of Research Ltd. to outsource back-office operations, which has been terminated on May 2002 on the basis of mutural agreement dated January 31, 2002.

The Company has been contracting with Fiosys Corporation (former Fitech, Inc.) on the development and support for the online trading system since October 1998.

The Company entered into a contract dated May 2, 2002 with Japan Future Information Technology and Systems Co., Ltd on the Information processing, and also with TradeOne Systems Co., Ltd. on the back-office operations.

4 Research and Development

No relevant items.

Part 3 Equipment

1 Major Equipment

There have not been significant changes in the Company's equipment in the six months ended September 30, 2002.

2 Plans to purchase or dispose equipment

There have not been significant changes for the six months ended September 30, 2002 concerning the plans as of March 31, 2002 to purchase or dispose equipment.

There have not been any plans newly introduced in the six months ended September 30, 2002.

Part 4 Corporate Profiles

1 Number of Shares

- (1) Total Number of Shares
 - ① Total Number of Shares Authorized

| | Total Number of Shares Authorized | |
|--------------|-----------------------------------|--|
| Common Stock | 350,000,000 | |
| Total | 350,000,000 | |

2 Total Number of Shares Outstanding

| | As of September 30, 2002 (End of First Half of Fiscal 2002) | As of December 20, 2002 (Date of Filing) | Stock Exchanges Listed | Notes |
|--------------|--|--|--------------------------------------|-------|
| Common Stock | 87,611,080 | 87,611,080 | Tokyo Stock Exchange (First Section) | _ |
| Total | 87,611,080 | 87,611,080 | _ | |

(2) New-Share Purchase Rights

| Special resolution of general | shareholders' meeting (June 1 | 6, 2002) | | | |
|---|--|--|--|--|--|
| | As of September 30, 2002 | As of November 30, 2002 (Last day of the month prior to the month of filing) | | | |
| Number of new-share purchase rights | 4,010 | 3,960 | | | |
| Stocks on which the new-share purchase rights will be executed | Common Stocks | Common Stocks | | | |
| Number of shares of new-share purchase rights | 401,000 | 396,000 | | | |
| Total value of payment | 672,076,000 Yen | 663,696,000 Yen | | | |
| Period of exercise of rights | From July 15, 2005 to July 14, 2010 | | | | |
| Price of issuance and amount to be capitalized as common stocks | Price of Issuance: 1,676 Yen Value to be capitalized as common stocks: 838 Yen | | | | |
| Conditions of execution | Detailed conditions are given in the stock option contracts | | | | |
| Restrictions on assignment of rights | Assignments of rights require the approval of board of directors | | | | |

| Special resolution of general s | hareholders' meeting (January | 29, 2001) | | |
|---|--|--|--|--|
| | As of September 30, 2002 | As of November 30, 2002 (Last day of the month prior to the month of filing) | | |
| Number of new-share purchase rights | _ | _ | | |
| Stocks on which the new-share purchase rights will be executed | Common Stocks | Common Stocks | | |
| Number of shares of new-share purchase rights | 665,802 | 662,260 | | |
| Total value of payment | 73,238,220 | 72,848,600 | | |
| Period of exercise of rights | From February 1, 20 | 03 to January 31, 2006 | | |
| Price of issuance and amount to be capitalized as common stocks | as Price of Issuance: 110 Yen Value to be capitalized as common stocks: 55 Yen | | | |
| Conditions of execution | Detailed conditions are given in the stock option contracts | | | |
| Restrictions on assignment of rights | They must not be assigned, collateralized nor bequeathed to the third party | | | |

| Special resolution of general shareholders' meeting (June 1, 2001) | | | | | |
|--|---|--|--|--|--|
| | As of September 30, 2002 | As of November 30, 2002 (Last day of the month prior to the month of filing) | | | |
| Number of new-share purchase rights | _ | _ | | | |
| Stocks on which the new-share purchase rights will be executed | Common Stocks | Common Stocks | | | |
| Number of shares of new-share purchase rights | 1,013,527 | 1,005,591 | | | |
| Total value of payment | 132,772,037 | 131,732,421 | | | |
| Period of exercise of rights | From December 1, 20 | 03 to January 31, 2007 | | | |
| Price of issuance and amount to be capitalized as common stocks | Price of Issuance: 131 Yen Value to be capitalized as common stocks: 66 Yen | | | | |
| Conditions of execution | Detailed conditions are given in the stock option contracts | | | | |
| Restrictions on assignment of rights | They must not be assigned, collateralized nor bequeathed to the third party | | | | |

(3) Total Number of Outstanding shares and Common Stocks

| | Change in number of shares outstanding | Number of shares outstanding at September 30, 2002 | I INMINIONE OF | Outstanding balance of capital stocks (Millions of Yen) | Change in additional paid-in capital (Millions of Yen) | Outstanding balance of additional paid-in capital (Millions of Yen) |
|---|---|--|----------------|---|--|--|
| From April 1, 2002 to September 30, 2002 | . – | 87,611,080 | _ | 11,381 | _ | 9,230 |

(4) Principle Shareholders

(As of September 30, 2002)

| Name | Address | Share s owned (thousands of shares) | Percentage of shares owned to the total shares outstanding (%) |
|--|--|--|--|
| Chizuko Matsui | 2-4-2, Nishikata, Bunkyo-ku, Tokyo, Japan | 25,233 | 28.80 |
| Michio Matsui | 2-4-2, Nishikata, Bunkyo-ku, Tokyo, Japan | 12,295 | 14.03 |
| Shokosha Ltd. | 1-20-7, Nihombashi, Chuo-ku, Tokyo, Japan | 8,130 | 9.28 |
| Maruroku Ltd. | 2-4-2, Nishikata, Bunkyo-ku, Tokyo, Japan | 3,564 | 4.06 |
| Japan Trustee Services Bank, Ltd. (Trust account) | 1-8-11, Harumi, Chuo-ku, Tokyo, Japan | 2,675 | 3.05 |
| The Master Trust Bank of Japan, Ltd. (Trust account) | 2-11-3, Hamamatsucho, Minato-ku, Tokyo, Japan | 2,664 | 3.04 |
| The UFJ Trust Bank, Ltd. (Trust account A) | 1-4-3, Marunouchi, Chiyoda-ku, Tokyo, Japan | 1,691 | 1.93 |
| Michitaro Matsui | 2-4-2, Nishikata, Bunkyo-ku, Tokyo, Japan | 1,463 | 1.67 |
| Chiaki Matsui | 2-4-2, Nishikata, Bunkyo-ku, Tokyo, Japan | 1,463 | 1.67 |
| Yuma Matsui | 2-4-2, Nishikata, Bunkyo-ku, Tokyo, Japan | 1,463 | 1.67 |
| Total | | 60,644 | . 69.21 |

(5) Voting rights

① Outstanding shares

(As of September 30, 2002)

| | Number of shares | Number of voting rights |
|--|--------------------------------------|-------------------------|
| Non-voting stock | _ | <u> </u> |
| Shares with limited voting rights (Treasury stocks) | _ | _ |
| Shares with limited voting rights (Other than treasury stocks) | - | _ |
| Shares with unlimited voting rights (Treasury stocks) | (Treasury stock) Common stock 200 | _ |
| Shares with unlimited voting rights (Other than treasury stocks) | Common stock 87,607,600 | 876,076 |
| Odd lot shares | Common stock 3,280 | _ |
| Total number of shares outstanding | 87,611,080 | |
| Total number of voting rights | | 876,076 |

Note: Thirty nine treasury stocks are included in the odd lot shares

② Treasury Stocks

As of September 30, 2002

| 73 01 Cepternoer 60, 2002 | | | | | | |
|---|---|--|---|------------------------------|--|--|
| Name of the owners | Address | Treasury stocks held by the Company's own name | Treasury stocks held by the name of other person's name | Total Number of shares | Percentage of the shares to the total number of outstanding shares (%) | |
| (Treasury stocks held by the Company) Matsui Securities Co., LTd. | 1-20-7, Nihombashi, Chuo- ku, Tokyo, Japan | 200 | | 200 | 0.00 | |
| Total | | 200 | _ | 200 | 0.00 | |

2 Price of Shares

Monthly highest and lowest prices for the six months ended September 30, 2002

| | April 2002 | Мау | June | July | August | September |
|---------------|------------|-------|-------|-------|--------|-----------|
| Highest (Yen) | 1,728 | 1,800 | 1,738 | 1,599 | 1,235 | 1,054 |
| Lowest (Yen) | 1,585 | 1,531 | 1,502 | 1,210 | 1,000 | 811 |

Note: The highest and lowest prices of shares of the Company are those at the Tokyo Stock Exchange (First Section).

3 Executives

There have not been changes in the executives after June 17, 2002 when the Company filed its Annual Securities report for the year ended March 31, 2002.

4 Operations of Business

(1) Commissions

(Millions of Yen) Beneficiary Bonds Total Stocks Others Certificates Brokerage commissions 4,567 0 17 4,584 Underwriting and selling commissions Six months ended Subscription and 145 1 146 September 30, distribution commissions 2001 Others 68 0 13 64 145 1 Total 4,779 30 64 4,875 Brokerage commissions 4,962 43 5,005 Underwriting and selling 12 12 commissions Six months ended Subscription and 14 0 14 September 30, distribution commissions 2002 0 334 Others 120 214 Total 5,108 43 214 5,365 Brokerage commissions 9,489 1 54 9,543 Underwriting and selling commissions Year ended Subscription and March 31, 1 157 157 distribution commissions 2002 Others 152 0 19 342 514 9,798 2 73 342 10,215 Tota!

(2) Net Gain on Trading

(Millions of Yen) Six months ended Six months ended Year ended March 31, 2002 September 30, 2001 September 30, 2002 Realized Evaluation Realized Evaluation Realized Evaluation gain and gain and gain and gain and Total gain and Total gain and Total loss loss loss loss loss loss Stocks 19 19 (8) 22 22 (1) (7)Bonds and others (1) (1)(1)(1)Bonds and others (1) (1)(1) (1)Others 18 22 Total 18 (7) (8) 22 (1)

(3) Operations of Securities Trading

1) Trading of securities excluding futures trading

① Stocks

(Thousands of shares, Millions of Yen)

| | In the securities market | | | | Out o | of the securi | t , | Total | | |
|--|--------------------------|-----------|---------------------|--------|------------------|---------------|---------------------|-----------|---------------------|-------------------|
| | Broke | erage | Proprietary trading | | Broke | Brokerage I | | y trading | | |
| | Number of shares | Value | Number of shares | Value | Number of shares | Value | Number of shares | Value | Number of shares | Value |
| Six months ended September 30, 2001 | 5,717,898 | 2,561,238 | 22,307 | 20,418 | 141,535 | 96,049 | 8 | 6 | (73) 5,881,748 | (15) 2,677,711 |
| Six months ended September 30, 2002 | 6,053,829 | 2,843,987 | 7,707 | 7,110 | 249,214 | 111,766 | 89 | 37 | (-) 6,310,839 | (-) 2,962,899 |
| Year ended March 31, 2002 | 12,420,371 | 5,259,405 | 34,388 | 33,383 | 342,508 | 226,765 | 29 | 551 | (157) 12,797,297 | (37) 5,520,103 |

Notes: Number of shares and trade value shown in the parentheses are those of foreign securities which are also included in the numbers below each.

(Margin Trading)

(Millions of Yen)

| | | | | | (11111111111111111111111111111111111111 | | | |
|---|------------------|-----------|------------------|-----------|---|-----------|--|--|
| | Broke | rage | Proprietar | y trading | Total | | | |
| | Number of shares | Value | Number of shares | Value | Number of shares | Value | | |
| Six months ended September 30, 2001 | 3,491,208 | 1,642,845 | 3,518 | 1,097 | 3,494,726 | 1,643,942 | | |
| Six months ended September 30, 2002 | 4,336,750 | 2,140,481 | 355 | 111 | 4,337,105 | 2,140,592 | | |
| Year ended March 31, 2002 | 8,001,437 | 3,536,143 | 5,416 | 1,647 | 8,006,852 | 3,537,790 | | |

② Bonds

(Millions of Yen)

| | | | | | (Millions o | r ten) |
|--|------------------|--------------------|---------------|--------------------|------------------|--------|
| | Government bonds | Municipal bonds | Special bonds | Corporate bonds | Foreign bonds | Total |
| Six months ended September 30, 2001 | 125 | | _ | 29 | | 154 |
| Six months ended September 30, 2002 | _ | . — | | | _ | _ |
| Year ended March 31, 2002 | 186 | _ | _ | 60 | | 246 |

(Brokerage Trading)

(Millions of Yen) Foreign Government Municipal Corporate Special bonds Total bonds bonds bonds bonds Six months ended 5 29 34 September 30, 2001 Six months ended September 30, 2002 Year ended 5 60 65 March 31, 2002

3 Beneficiary Certificates

(Millions of Yen)

| | (Williams of Ten) | | | | | | | | | | |
|---|------------------------------|--------------------|-----------|---------------------|------------|--------------|-----------------------|--------|--|--|--|
| | Broke | erage | | Proprietary trading | | | | | | | |
| | Stock investment trust | Foreign investment | | stment trust | Bond inves | stment trust | Foreign investment | Total | | | |
| | Open type | trust | Unit type | Open type | Unit type | Open type | trust | | | | |
| Six months ended September 30, 2001 | 9,741 | _ | _ | 18 | . – | _ | | 9,759 | | | |
| Six months ended September 30, 2002 | 29,520 | _ | _ | 4 | | _ | _ | 29,524 | | | |
| Year ended March 31, 2002 | 34,445 | _ | | 18 | _ | _ | _ | 34,463 | | | |

2) Futures Trading

Year ended March 31, 2002

① Stocks

| | | | | (Millions o | of Yen) |
|--|-----------|---------------------|---------------------|------------------------|-----------|
| | Futures | Trading | Option ⁻ | | |
| Six months ended September 30, 2001 | Brokerage | Proprietary trading | Brokerage | Proprietary trading | Total |
| Six months ended September 30, 2001 | _ | 16,205 | 2,440,757 | 1,333 | 2,458,295 |
| Six months ended September 30, 2002 | _ | _ | 2,221,323 | 66 | 2,221,389 |

16,205

4,196,629

4,133

4,216,967

3) Underwriting and selling, subscription and distribution and private offering

① Stocks

(thousands of stocks, Millions of Yen)

| | | Underwriting | | Sel | Selling | | ription | Distrit | | Private of | |
|---|--------------------|------------------|-------------|------------------|---------|------------------|---------|------------------|-------|------------------|-------|
| | | Number of shares | Value | Number of shares | Value | Number of shares | Value | Number of shares | Value | Number of shares | Value |
| Six months ended Sep. 30, 2001 | Domestic Stocks | _ | <u>,</u> – | _ | _ | 3,024 | 4,241 | | | | |
| | Foreign Stocks | | | _ | | _ | _ | _ | 1 | _ | |
| Six months ended | Domestic Stocks | 12 | 68 | 62 | 352 | 8 | 871 | 15 | 57 | _ | _ |
| Sep. 30, 2002 | Foreign Stocks | _ | _ | _ | | _ | | | 1 | | _ |
| Year ended | Domestic Stocks | | | _ | | 3,041 | 4,826 | | _ | _ | |
| March 31, 2002 | Foreign Stocks | | _ | _ | _ | _ | _ | _ | _ | | _ |

② Bonds

(Millions of Yen)

| | | Underwriting | Selling | Subscription | Distribution | Private offerings |
|--------------------------------|------------------|--------------|--------------|--------------|---------------------------------------|----------------------|
| | Government bonds | _ | | 120 | · · · · · · · · · · · · · · · · · · · | _ |
| Six months | Municipal bonds | | _ | _ | _ | _ |
| ended September 30, 2001 | Special bonds | _ | - | _ | | · — |
| | Corporate bonds | _ | - | <u> </u> | | _ |
| 2001 | Foreign bonds | - 1 | _ | _ | | _ |
| | Total | - | _ | 120 | | _ |
| | Government bonds | _ | _ | _ | _ | — |
| Six months | Municipal bonds | _ | _ | _ | _ | - |
| ended | Special bonds | _ | | _ | | _ |
| September 30, 2002 | Corporate bonds | | | _ | _ | |
| 2002 | Foreign bonds | _ | _ | _ | | _ |
| | Total | _ | _ | _ | _ | |
| | Government bonds | | | 180 | | _ |
| | Municipal bonds | - | _ | _ | - | _ |
| Year ended | Special bonds | _ | _ | _ | - | _ |
| March 31, 2002 | Corporate bonds | | _ | | _ | _ |
| | Foreign bonds | _ | | _ | _ | |
| | Total | _ | | 180 | _ | |

3 Beneficiary Certificates

(Millions of Yen)

| | Underwriting | Selling | Subscription | Distribution | Private offerings |
|--|--------------|---------|--------------|--------------|----------------------|
| Six months ended September 30, 2001 | . – | | 3,511 | _ | _ |
| Six months ended September 30, 2002 | | | _ | - | _ |
| Year ended March 31, 2002 | | _ | 3,511 | | _ |

④ Others

(Millions of Yen)

| | | Underwriting | Selling | Subscription | Distribution | Private offerings |
|--|----------------------|--------------|---------|--------------|--------------|----------------------|
| | Commercial Papers | _ | _ : | _ | _ | _ |
| Six months ended September 30, 2001 | Foreign certificates | | | _ | _ | _ |
| | Others | _ | | _ | _ | _ |
| | Commercial Papers | _ | _ | _ | _ | _ |
| Six months ended September 30, 2002 | Foreign certificates | _ | _ | | _ | _ |
| | Others | <u> </u> | _ | 7 | _ ; | _ |
| | Commercial Papers | _ | _ | | _ | _ |
| Year ended March 31, 2002 | Foreign certificates | _ | _ | - | _ | |
| | Others | _ | _ | | _ | _ |

(4) Other Operations

① Custody of Securities

| | | Stocks | Bonds | Benefician | y certificates | Others | • |
|------------------------|------------------------|---|--------------------|-----------------------------------|-------------------------------------|--|---------------------------------------|
| | Domestic Securities | 372,273 thousand shares (215,320 million Yen) | 503 million Yen | Unit type Open type: Stocks | 5 million units 60 million units | Subscription warrant Commercial paper | — thousand warrant — million |
| As of Sep. | | (213,320 (111110)) | | Bonds 21 | ,289 million units | Commercial paper | Yen |
| 30, 2001 | Foreign | 525 | | Corporate type | - million units | Subscription warrant | thousand warrant |
| | Securities | thousand shares (60 million Yen) | million dollars | Contract type | 8 million units (11million Yen) | Foreign certificates and others | millionYen |
| | Domestic | 440,346 thousand shares | _ | Unit type Open type: | — million units | Subscription warrant | thousand warrant |
| | Securities | (206,778 million Yen) | million Yen | Stocks Bonds | 6 million units — million units | Commercial paper | millionYen |
| As of Sep. 30, 2002 | | | | 0 | | Subscription warrant | thousand warrant |
| | Foreign Securities | thousand shares | million dollars | Corporate type Contract type | million units million units | Foreign certificates | millionYen |
| | | (0 million Yen) | | | (— million Yen) | Others | 66 thousand warrant |
| | Domestic | 445,020 | _ | Unit type Open type: | — million units | Subscription warrant | - thousand warrant |
| As March | Securities | thousand Yen (234,143 million Yen) | million Yen | Stocks Bonds | 15 million units — million units | Commercial paper | — million Yen |
| 31, 2002 | Foreign | 4 | _ | Corporate type | — million Yen | Subscription warrant | — thousand Yen |
| | Securities | thousand shares (1 million Yen) | million dollars | Contract type | -million units (-million units) | Foreign certificates and others | — million Yen |

② Margin Trading

| | trading and the r | rs for their margin number of shares ght by the loan | Number of shares the Company lends t customers and the value of these securities sold by the customers | | | |
|--------------------------|-------------------|--|--|--------|--|--|
| | Value | Number of shares | Number of shares | Value | | |
| As of September 30, 2001 | 57,965 | 131,810 | 29,588 | 15,978 | | |
| As of September 30, 2002 | 105,908 | 218,449 | 37,935 | 19,415 | | |
| As of March 31, 2002 | 84,201 | 203,490 | 47,178 | 21,151 | | |

(5) Capital Adequacy Ratio

Risk

Capital adequacy ratio

Market risk

month)

Counter party risk

Basic risk (The quarter of total

operating expenses for the year

ended the month before the last

Total (B)

 $(A)/(B)\times100$

30, 2001 30, 2002 2002 1 Tier I Capital 29,931 31,188 30,604 Net unrealized gain on investment 203 16 98 488 Statutory reserves 350 614 Tier II Capital Allowance for doubtful accounts 37 19 59 Short-term subordinate debts 500 500 500 Total 2 903 1,233 1,250 Assets to be deducted (3) 4,116 3,582 3,075 from equity capital Equity capital 1+2-3 (A) 26,718 28,839 28,779 deduction

11

1,252

1,182

2,445

1,092.7

(Millions of Yen)

As of September As of September As of March 31,

119

2,263

1,556

3,939

732.0

111

1,903

1,398

3,412

843.4

Notes: Capital adequacy ratio as of March 31, 2002 is calculated with appropriated retained earnings being deducted from Tier I Capital while the ratio as of September 30, 2001 is calculated without such deduction. Values for September 30, 2002 are rounded down to the nearest millionth while those for September 30, 2001 and March 31, 2002 are rounded off to the nearest millionth.

Part 5 Financial Status

1 Consolidated Interim Financial Statements

- (1) The consolidated interim financial statements of the Company are prepared in accordance with the "Cabinet Office Ordinance Concerning Securities Companies" (Prime Minister's Office Ordinance and Ministry of Finance Ordinance No. 32, 1998), and the "Uniform Accounting Standards of Securities Companies" (set by the board of directors of the Japan Securities Dealers' Association, November 14, 1974), based on the "Regulations of Consolidated Interim Financial Statements" (Ministry of Finance Ordinance No. 24, 1999) and its Article 48 and 69.
- (2) The non-consolidated interim financial statements of the Company are prepared in accordance with the "Cabinet Office Ordinance Concerning Securities Companies" (Prime Minister's Office Ordinance and Ministry of Finance Ordinance No. 32, 1998), and the "Uniform Accounting Standards of Securities Companies" (set by the board of directors of the Japan Securities Dealers' Association, November 14, 1974), based on the "Regulations of Interim Financial Statements" (Ministry of Finance Ordinance No. 38, 1977) and its Article 38 and 57.
- (3) The amounts presented in the consolidated and non-consolidated interim financial statements are rounded off to the nearest million Yen.

2 Audit Reports

The consolidated and non-consolidated interim financial statements for the six months ended. September 30, 2001 and 2002 were audited by ChuoAoyama Audit Corporation based on the Article 193-2 of Japanese Securities Law.

Notice to readers:

The accompanying consolidated (interim) financial statements and non-consolidated interim financial statements have been prepared in accordance with the provision set forth in the Commercial Code of Japan and the Securities and Exchanges Law, and in conformity with accounting principles and practices generally accepted in Japan, which are different in certain respects from the application and disclosure requirements of International Accounting Standards.

The consolidated (interim) financial statements and non-consolidated interim financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

1 Consolidated Interim Financial Statements and Others

(1) Consolidated Interim Financial Statements

① Consolidated Interim Balance Sheets

| | | Septer | mber 30, 2 | 001 | Septer | nber 30, 2 | 002 | Marc | ch 31, 200 | 2 |
|---|------|----------|------------|-------|----------|------------|-------|-----------------|------------|-------|
| Item | Note | Millions | of Yen | % | Millions | of Yen | % | Millions of Yen | | % |
| (Assets) | | | | | | | | | | |
| I Current assets | | | | | | | | | | |
| Cash in hand and at banks | | | 5,570 | | | 2,394 | | | 7,472 | |
| Cash segregated as deposits | | | 75,471 | | | 76,816 | | | 83,200 | |
| Trading assets | | | - | | | 148 | | | - | |
| Margin account assets: | | l | 61,910 | ļ | | 110,883 | | | 89,526 | |
| Loans receivable from customers | | 57,965 | | | 105,908 | | | 84,201 | | |
| Cash deposits as collateral for securities borrowed from securities finance companies | | 3,945 | | | 4,974 | | | 5,324 | | |
| Receivables from customers and others | | | 10 | | | 30 | | | 5 | |
| Short-term guarantee deposits | | | 457 | | | 2,154 | | į | 2,245 | |
| Others | | | 1,023 | | | 1,458 | | | 1,386 | : |
| Allowance for doubtful accounts | | | (37) | | | (20) | | | (59) | |
| Total current assets | | | 144,403 | 97.3 | | 193,862 | 97.8 | | 183,774 | 98.0 |
| II Fixed assets | | | | | | | İ | | | : |
| 1 Tangible fixed assets | 1 | | 1,049 | 0.7 | | 937 | 0.5 | | 1,013 | 0.5 |
| 2 Intangible assets | | | 2,102 | 1.4 | | 1,883 | 0.9 | | 1,397 | 0.7 |
| Software costs | | 2,050 | | | 1,844 | | | 1,352 | | |
| Others | | 52 | | | 39 | | | 45 | | |
| 3 Investments and others | | | 784 | 0.6 | | 1,479 | 8.0 | | 1,421 | 0.8 |
| Investment securities | | 181 | * | | 1,032 | | | 1,053 | | |
| Others | | 604 | | | 457 | | | 368 | | |
| Allowance for doubtful accounts | | _ | | | (10) | | | _ | | |
| Total fixed assets | | | 3,935 | 2.7 | | 4,299 | 2.2 | | 3,832 | 2.0 |
| Total assets | | | 148,339 | 100.0 | | 198,161 | 100.0 | | 187,606 | 100.0 |

| | | | Septer | mber 30, 2 | 001 | Septer | nber 30, 20 | 002 | Marc | ch 31, 200 | 2 |
|---|---|------|----------|------------|------|----------|-------------|------|----------|------------|------|
| | Item | Note | Millions | of Yen | % | Millions | of Yen | % | Millions | of Yen | % |
| | (Liabilities) | | | | | | | | | | |
| 1 | Current liabilities | | | | | | | | | | |
| | Net payables from pre-settlement date trades | | | О | | | 128 | | | - | |
| | Margin account liabilities: | | | 32,657 | | | 72,586 | | | 59,571 | |
| | Loans from securities finance companies | | 16,679 | | | 53,171 | | | 38,420 | | |
| | Proceeds of securities sold on customers' accounts | | 15,978 | | | 19,415 | | | 21,151 | | |
| | Payables on collateralized securities transactions: | | | 1,000 | | | 3,758 | | | 4,735 | ; |
| | Cash deposits as collateral for securities loaned | | 1,000 | | | 3,758 | | | 4,735 | | |
| | Deposits received | | | 34,158 | | | 33,473 | | | 39,113 | |
| | Guarantee deposit received | | | 46,310 | | | 53,275 | | | 48,535 | |
| | Suspence account for undelivered securities | | | 3 | | | 5 | | | 2 | |
| | Short-term borrowings | | | 782 | | | 805 | | | 512 | |
| | Accrued income taxes | | | 937 | | | 49 | | | 1,320 | |
| | Accrued bonuses | | | 135 | | | 105 | | | 111 | |
| | Others | | | 855 | | | 1,039 | | | 1,373 | |
| | Total current liabilities | | | 116,837 | 78.8 | | 165,223 | 83.4 | | 155,272 | 82.8 |
| П | Long-term liabilities | , | | | : | | | | | | |
| | Bond | 2 | | 500 | | | 500 | | | 500 | |
| | Long-term borrowings | | | 159 | | | 204 | | | 78 | |
| | Accrued suverance indemnities | | | 207 | | | - | | | - | |
| | Reserve for directors' retirement bonuses | | | - | | | 291 | ; | | - | |
| | Installment purchase obligation | | | 305 | | | _ | | | 143 | |
| | Others | | | _ | | | 0 | | | 0 | |
| | Total long-term liabilities | | | 1,171 | 0.8 | | 995 | 0.5 | | 721 | 0.4 |
| Ш | Statutory reserves | | | | | | | | | | |
| | Reserve for securities transactions | 3 | | 350 | | | 615 | | | 488 | |
| | Total statutory reserves | | | 350 | 0.2 | | 615 | 0.3 | | 488 | 0.2 |
| - | Total liabilities | | | 118,358 | 79.8 | | 166,833 | 84.2 | | 156,482 | 83.4 |

| | | September 30, 2001 | | September 30, 2002 | | March 31, 2002 | |
|--|------|--------------------|-------|--------------------|---------|-----------------|-------|
| ltem | Note | Millions of Yen | % | Millions of Yen | % | Millions of Yen | % |
| (Shareholders' equity) | | | | | | | |
| I Common stock | | 11,381 | 7.7 | - | - | 11,381 | 6.1 |
| II Additional paid-in capital | | 9,230 | 6.2 | - | | 9,230 | 4.9 |
| II Retained earnings | | 9,353 | 6.3 | - | | 10,311 | 5.5 |
| IV Net unrealized gain on investments | | 16 | 0.0 | - | · - | 203 | 0.1 |
| V Treasury stock | | (0) | (0.0) | | | . (0) | (0.0) |
| Total shareholders' equity | | 29,980 | 20.2 | - | - | 31,124 | 16.6 |
| | | | | | | | |
| I Common stock | | _ | _ | 11,38 | 5.7 | _ | - |
| Ⅱ Capital reserves | | _ | _ | 9,23 | 4.7 | _ | _ |
| Ⅲ Earned surplus | | _ | - | 10,61 | 5.4 | _ | - |
| IV Net unrealized gain on investment | | _ | | 9 | 0.0 | _ | - |
| V Treasury stock | | | - | (0 |) (0.0) | | _ |
| Total shareholders' equity | | - | | 31,32 | 15.8 | _ | - |
| Total liabilities and shareholders' equity | | 148,339 | 100.0 | 198,16 | 1 100.0 | 187,606 | 100.0 |

② Consolidated Interim Statements of Income

| | | | | onths end nber 30, 2 | 1 | | onths end nber 30, 2 | | | ar ended ch 31, 200 | 2 |
|----|--|------|----------|-------------------------|-------|----------|-------------------------|-------|----------|------------------------|-------|
| | ltem | Note | Millions | of Yen | % | Millions | of Yen | % | Millions | of Yen | % |
| I | Operating revenues | | | | | | | | | | |
| | Commissions | | | 4,875 | | | 5,365 | | | 10,215 | |
| | Brokerage commissions | | 4,584 | | | 5,005 | | | 9,543 | | |
| | Selling and underwriting commissions | | _ | | | 12 | | | - | | |
| | Subscription and distribution commissions | | 146 | | | 14 | | | 157 | | |
| | Others | | 145 | | | 334 | | | 514 | | |
| | Net gain on trading | | | 18 | | į | (8) | | | 22 | |
| | Interest and dividend income | | | 1,201 | | | 1,620 | | | 2,549 | |
| | Total operating revenues | | | 6,094 | 100.0 | | 6,977 | 100.0 | | 12,785 | 100.0 |
| П | Interest expenses | | | 603 | | | 574 | | | 1,350 | |
| | Net operating revenues | | | 5,490 | 90.1 | | 6,404 | 91.8 | | 11,435 | 89.4 |
| Ш | Selling, general and administrative expenses | | | 3,028 | 49.7 | | 4,748 | 68.1 | | 7,067 | 55.2 |
| | Transaction related expenses | | 972 | | į | 838 | ; ; | | 1,857 | | |
| | Employees' compensation and benefits | | 910 | | ĺ | 906 | | | 1,874 | | |
| | Occupancy and rental | | 396 | | | 454 | | | 799 | | |
| | Data processing and office supplies | | 356 | į | | 1,214 | | | 964 | | |
| | Depreciation | | 322 | | | 1,264 | | | 1,437 | | |
| | Duties and taxes other than income taxes | | 22 | | | 17 | | | 29 | | |
| | Provision of allowance for doubtful account | | _ | | | _ | | | 7 | | |
| | Others | | 48 | | | 56 | | | 100 | | |
| (| Operating income | | | 2,463 | 40.4 | | 1,656 | 23.7 | | 4,368 | 34.2 |
| IV | Non-operating income | | | 19 | 0.3 | | 8 | 0.1 | | 34 | 0.2 |
| V | Non-operating expenses | | | 458 | 7.5 | | 17 | 0.2 | | 463 | 3.6 |
| | New-share issuance expenses | | 448 | | | _ | | | 452 | | |
| | Others | | 10 | | | 17 | | | 11 | | |
| (| Ordinary income | | | 2,024 | 33.2 | | 1,648 | 23.6 | | 3,939 | 30.8 |

| | | | onths end | | | onths end nber 30, 2 | | | ear ended ch 31, 200 | 2 |
|---|------|----------|-----------|------|----------|-------------------------|------|----------|-------------------------|--------|
| ltem | Note | Millions | of Yen | % | Millions | of Yen | % | Millions | of Yen | % |
| VI Special profits | | | | | | | | | | |
| Net gain on settlement of retirement benefit plans | | _ | | | - | | | 74 | | |
| Gain on sales of fixed assets | · | - | | | 1 | | | o | | |
| Gain on sales of investment securities | | 0 | | | - | i | ļ | o | | |
| Reversal of allowance for doubtful accounts | | 18 | | | 30 | İ | | - | | i I |
| Recovery of write-offs | | - | | | - | | ' | 1 | | |
| Income from insurance policy | | _ | | | 161 | | | - | | |
| Total special profits | | | 19 | 0.3 | | 192 | 2.8 | | 76 | 0.6 |
| VI Special losses | | | | | | | | | | |
| Loss on sales and disposals of property and equipment | | 0 | | | 2 | | | 2 | | |
| Provision for statutory reserves | | 118 | | | 126 | | | 257 | | |
| Loss on sales of investment securities | | _ | | ļ | - | | | 16 | | |
| Loss on cancellation of lease contracts | | o | | | 6 | | | 1 | | |
| Retirement benefits for Company's executives | | 16 | | , | 291 | | ĺ | 16 | | |
| Loss on disposals of software | | 126 | | | - | | | 126 | | |
| Devaluation loss on corporate golf membership and resort membership | | 2 | | | | | | 2 | | |
| Special contributions to welfare pension plan | 1 | _ | | | 364 | | | _ | | |
| Expenses for the Company's funeral service for the Company's deceased counselor | | _ | | | 24 | | | _ | | |
| Total special losses | | | 263 | 4.3 | i | 813 | 11.7 | | 421 | 3.3 |
| Income before income taxes | | | 1,780 | 29.2 | | 1,026 | 14.7 | | 3,595 | 28.1 |
| Income taxes – current | | 939 | | | 50 | | - | 2,108 | | |
| Income taxes – deferred | | (72) | 868 | 14.2 | 388 | 438 | 6.3 | (383) | 1,725 | 13.5 |
| Net income | | | 912 | 15.0 | | 588 | 8.4 | | 1,870 | 14.6 |

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③ Consolidated Interim Statements of Retained Earnings

| | | Six mont Septembe | | Six mont | | Year e March 3 | |
|---|------|----------------------|--------|-----------------|--------|-------------------|--------|
| Item | Note | Millions | of Yen | Millions of Yen | | Millions of Yen | |
| I Beginning balance of retained earnings | | | 8,543 | | _ | | 8,543 |
| □. Decrease in retained earnings: | | | | | | | |
| Cash dividends | | 41 | | _ | | 41 | |
| Bonuses to directors and corporate auditors | | 61 | | - | | 61 | |
| (Bonuses to corporate auditors) | | (4) | 102 | (-) | _ | (4) | 102 |
| ■ Net income | | | 912 | | _ | | 1,870 |
| IV Retained earnings at end of period | | | 9,353 | | | | 10,311 |
| (Capital reserves) | | | | | | | |
| I Beginning balance of capital reserves | | | _ | | 9,230 | | - - |
| II Capital reserves at end of period | | | | | 9,230 | | _ |
| (Earned surplus) | | | | | | | |
| I Beginning balance of earned surplus | | | | | 10,311 | | _ |
| II Increase in earned surplus | | | | | | | |
| 1 Net income | | _ | _ | 588 | 588 | _ | . – |
| □ Decrease in earned surplus | | | | | | | |
| 1 Cash dividends | | - | _ | 279 | 279 | _ | - |
| IV Earned surplus at end of period | | | _ | | 10,619 | | |

4 Consolidated Interim Statements of Cash Flows

| | | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--|------|--|--|------------------------------|
| Item | Note | Millions of Yen | Millions of Yen | Millions of Yen |
| I Cash flows from operating activities | | | | |
| Income before income taxes | | 1,780 | 1,026 | 3,599 |
| Depreciation and amortization | | 322 | 1,264 | 1,43 |
| Net change in allowance for doubtful accounts | | . (18) | (30) | |
| Net cahnge in accrued | | 37 | (7) | 1 |
| bonuses Net change in accrued | | 32 | | (176 |
| severance indemnities Net change in reserve for | 1 1 | | | · |
| securities transactions | | 118 | 126 | 25 |
| Interest and dividend income | 1 | (22) | (4) | (29 |
| Interest expenses | | 23 | 18 | 4 |
| Interest income on margin transactions | | (1,176) | (1,584) | (2,49 |
| Interest expenses on margin transactions | 1 1 | 568 | 547 | 1,28 |
| Gain on sales of equipment | 1 1 | - (| (1) | (|
| Loss on sales and disposals of property and equipment | | o | 2 | |
| Loss on disposals of software | 1 1 | 126 | _ | 12 |
| Gain on sales of investment securities | | (0) | _ | (|
| Loss on sales of investment securities | | - | - | |
| Devaluation loss on corporate golf and resort membership | | - ! | _ | |
| Net change in deposits segregated for customers | 1 1 | (17,100) | 6,511 | (24,69 |
| Net change in trading assets | | 1 | (148) | |
| Net change in margin assets and liabilities | | (19,007) | (8,342) | (19,70 |
| Net change in deposits received | | 4,830 | (5,640) | 9,78 |
| Net change in cash collateral for securities loaned | | - | (977) | 3,7 |
| Net change in guarantee deposits received | | 14,757 | 4,740 | 16,9 |
| Others | | (172) | (272) | (1,55 |
| Sub total | | (14,902) | (2,771) | (11,38 |
| Interest and dividend received | | 24 | 4 | |
| Interest paid | | (23) | (18) | (4 |
| Interest on margin transactions received | | 991 | 1,394 | 2,3 |
| Interest on margin transactions paid | | (497) | (595) | (1,21 |
| Income taxes paid | | (1,172) | (1,320) | (1,95 |
| Net cash flows from operating | | (15,579) | (3,305) | (12,21 |

| | | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--|------|--|--|------------------------------|
| | Note | Millions of Yen | Millions of Yen | Millions of Yen |
| II Cash flows from investing activities | | | | |
| Net change in time deposits | 1. | - | - | 40 |
| Payments for purchases of property and equipment | | (83) | (12) | (121) |
| Proceeds from sales of property and equipment | | _ | 1 | 0 |
| Payments for purchases of intangible assets | | (714) | (1,600) | (1,056) |
| Payments for purchases of investment securities Proceeds from sales of | | - | (149) | (548) |
| investment securities Proceeds from maturity and | | 0 | - | 12 |
| cancellation of insurance contracts | | | - | 7 |
| Others | | 1 | 8 | (1) |
| Net cash flows from investing activities | | (796) | (1,752) | (1,667) |
| Cash flows from financing activities: Net change in short-term | | _ | 200 | (270) |
| borrowings Proceeds from long-term borrowings | | _ | 300 | · - |
| Repayments of long-term borrowings | | (81) | (81) | (162) |
| Payments for installment purchase obligation | | (156) | (160) | (313) |
| Proceeds from issuance of new stock | | 19,371 | - | 19,324 |
| Payments for purchase of treasury stock | | · _ } | (0) | (0) |
| Proceeds from sales of treasury stock | | 5 | - | 5 |
| Dividends paid | | (41) | (279) | (41) |
| Net cash flows from financing activities | | 19,099 | (20) | 18,543 |
| IV Net change in cash and cash equivalent | | 2,723 | (5,078) | 4,665 |
| V Cash and cash equivalents at beginning of period | | . 2,807 | 7,472 | 2,807 |
| VI Cash and cash equivalents at end of period | | 5,530 | 2,394 | 7,472 |

Significant Accounting Policies for the Consolidated Interim Financial Statements

| | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--------------------------------|--|---|--|
| 1 Scope of consolidation | Number of Consolidated subsidiary:1 (Matsui Real Estate Co., Ltd.) | Same as the left column. | Same as the left column. |
| 2 Application of equity method | The Company has neither unconsolidated subsidiaries nor affiliates for which an equity method is to be applied. | Same as the left column. | Same as the left column. |
| 3 Accounting Period | The first half of fiscal 2001 of the consolidated subsidiary ends September 30, 2001 as well as the parent company. | The first half of fiscal 2002 of the consolidated subsidiary ends September 30, 2002 as well as the parent company. | The fiscal 2001 of the consolidated subsidiary ends March 31, 2002 as well as the parent company. |
| 4 Accounting policies | (1) Valuation of significant assets (i) Valuation of trading accounts Securities, derivative transactions in trading account are recorded at fair value. | Securities and derivatives classified | (1) Valuation of securities and derivatives (i) Securities and derivatives classified in trading assets: Securities and derivatives classified in trading assets are valued at fair value. |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--|---|---|
| (ii) Valuation of non-trading securities "Other" securities Other securities than trading or held-to-maturity securities are valued at fair value on the closing date with posting net unrealized gain on securities net of tax effect directly in shareholder's equity, if their fair value is available. Those securities cost is based on moving average method. Other securities are valued at moving average cost method, if their fair value is not available. (2) Depreciation of depreciable assets (i) Tangible fixed assets The Company applies straight-line method while the consolidated subsidiary applies declining-balance method. Useful life for depreciation is 15 to 40 years for buildings and 4 to 10 years for equipment and instrument. | (ii) Securities not classified in trading assets: Other securities, such as available-for-sale securities, whose fair values are readily determinable, are stated at fair value with unrealized gains or losses included as a component of shareholders' equity, net of applicable income taxes. Other securities not publicly quoted are stated at cost determined on a moving average method. (2) Depreciation of depreciable assets (i) Tangible fixed assets Same as the left column. | (ii) Securities not classified in trading assets: Other securities, such as available-for-sale securities, whose fair values are readily determinable, are stated at fair value with unrealized gains or losses included as a component of shareholders' equity, net of applicable income taxes. Other securities not publicly quoted are stated at cost determined on a moving average method. (2) Depreciation of depreciable assets (i) Tangible fixed assets Same as the left column. |
| (ii) Intangible assets Straight-line method is primarily applied. Software for in-house use is depreciated under straight-line method based on internal estimated useful life (within 5 years). | (ii) Intangible assets Same as the left column. | (ii) Intangible assets Same as the left column. |

Ť

| | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|----|---|---|--|
| | Accounting policies for significant provisions Allowance for doubtful accounts An allowance for doubtful accounts is provided for estimated uncollectible doubtful accounts at an amount specifically assessed plus an amount computed based on historical | (3) Accounting policies for significant provisions (i) Allowance for doubtful accounts Same as the left column. | (3) Accounting policies for significant provisions (i) Allowance for doubtful accounts Same as the left column |
| (i | loss experience.) Accrued bonuses Estimated amount of employees' bonuses is accrued. | (ii) Accrued bonuses Same as the left column. | (ii) Accrued bonuses Same as the left column. |

•

| | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|---|---|--|---------------------------|
| | (iii) Reserve for | | |
| | retirement benefits | | |
| | For provision of | | |
| | employee's | | ļ. |
| | retirement benefit, | | |
| | the company records | | |
| | accrued pension | | |
| | costs based on the | | |
| | amount that would be payable if all | | |
| • | eligible employees | | |
| | voluntarily | | |
| | terminated their | | |
| | employment with the | | |
| | Company at the | | |
| | balance sheet date, | | |
| | also based on the | | |
| | pension assets and | | |
| | unrecognized net assets. This | | |
| | assets. This recording is based | | |
| | on the simplified | | |
| | method of | | |
| | calculation defined | | |
| | by "Practical | | |
| | Guidance on the | | |
| | Employers' | | |
| | Accounting for | | |
| | Pensions (Interim | | |
| | Report)" (Report No. 13, 14 September | | |
| | 1999, Technical | | |
| | Committee on | • | |
| | Accounting | | |
| | Standards, The | | |
| | Japanese Institute of | | |
| | Certified Public | | |
| | Accountants). | | |
| | Unrecognized net | | |
| | assets (186 millions of Yen) at the date of | | |
| | initial application (1 | • | , |
| | April 2000) are being | | |
| | amortized over 15 | | |
| | years. | | |
| | The Company | | |
| | participates in an | | |
| | industry-wide multi- | | |
| | employer | | |
| | contributory welfare pension plan | | |
| | administered by the | | |
| | Securities Securities | | |
| | Companies' Welfare | | |
| | Pension Fund and | | |
| | the annual | | |
| | contributions are | | |
| | expensed as | | |
| | retirement benefit | • | |
| | expenses. | | |

| | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--|--|--|--|
| | (4) Accounting for important lease transactions Financial leases that do not transfer ownership to lessees are not capitalized and are accounted for in the same manner as operating leases ("noncapitalized finance leases"). | (4) Accounting for important lease transactions Same as the left column. | (4) Accounting for important lease transactions Same as the left column. |
| | (5) Other material items | (5) Other material items | (5) Other material items |
| | Consumption taxes | Same as the left column. | Same as the left column. |
| | are separately | | |
| | recorded. | | |
| 5. Scope of "Cash and cash equivalents" in consolidated (interim) cash flow statements | "Cash and cash equivalents" in consolidated interim statements of cash flow is defined as liquid fund including cash in hand, current account deposits and short-term investments which is exposed to negligible risk. | Same as the left column. | "Cash and cash equivalents" in consolidated statements of cash flow is defined as liquid fund including cash in hand, current account deposits and short-term investments which is exposed to negligible risk. |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-------------------------------------|--|---|
| | | (Software for in-house use) While software for in-house use has been depreciated over five years which is internal estimated useful life, some software was determined to be depreciated over shortened expected useful life because of the implementation plan of new system. The effect of this treatment is the increase of software depreciation cost of 787 million Yen and the decrease of operating income, ordinary income and income before income taxes deduction of 787 million yen each. |
| | | (Employees' retirement benefit plans) While the Company had been recording accrued pension costs as accrued severance indemnities based on the amount that would be payable if all eligible employees voluntarily terminated their employment with the Company at balance sheet date, also based on the pension assets and unrecognized net assets resulting from the change of accounting principles, the Company does not account for the reserve at the end of the current year as a result of the abolishment of the employees' retirement benefit plans dated March 31, 2002. According to this abolishment, the Company accounts for the net gain on settlement of retirement benefit plans (74 million yen) which is the net value of the unamortized portion of unrecognized net assets and the offset amount between the pension liability and contributions. |

| Six months ended September 30, | Six months ended September 30, | Year ended March 31, 2002 |
|---|--------------------------------|---|
| 2001 (Changes in Uniform Accounting | 2002 | (Changes in Uniform Accounting |
| Standards of Securities Companies) | | Standards of Securities Companies) |
| Changes in consolidated interim | | Changes in consolidated financial |
| financial statement due to the | | statement due to the revision of the |
| revision of the "Uniform Accounting | | "Uniform Accounting Standards of |
| Standards of Securities Companies" | | Securities Companies" are as |
| are as follows: | | follows: |
| 1. Consolidated Interim Balance | | Consolidated Balance Sheet |
| Sheet | | (i) Trusted money segregated for |
| (i) Trusted money segregated | | customers as fiduciary assets |
| for customers as fiduciary | | were previously included in |
| assets were previously | | "Cash and time deposits" in |
| included in "Cash and time | | accordance with Clause 3, |
| deposits" in accordance with | | Article 47 of the Securities and |
| Clause 3, Article 47 of the | | Exchange Law of Japan. The |
| Securities and Exchange Law | | newly introduced "Cash |
| of Japan. The newly introduced | | segregated as deposits" is |
| "Cash segregated as deposits" | | made up of the trusted money segregated for customers as |
| is made up of the trusted money segregated for | | fiduciary assets and the former |
| customers as fiduciary assets | | "Cash segregated as deposits |
| and the former "Cash | | related to securities |
| segregated as deposits related | | transactions." According to this, |
| to securities transactions." | | "Cash and time deposit" is |
| According to this, "Cash and | | presented 82,711 million yen |
| time deposit" is presented | | less than applying the previous |
| 75,471 million yen less than | | manner. |
| applying the previous manner. | | (ii) Securities borrowed and |
| (ii) Securities borrowed and | | securities received as |
| securities received as | | collateral, recorded as |
| collateral, recorded as | | "Securities in custody" in the |
| "Securities in custody" in the | | assets section and "Securities |
| assets section and "Securities | | borrowed and deposited from customers" in the liabilities |
| borrowed and deposited from customers" in the liabilities | | customers" in the liabilities section, are no longer |
| section, are no longer | | recognized on the balance |
| recognized on the balance | | sheet. According to this, the |
| sheet. According to this, the | | amount of assets and liabilities |
| amount of assets and liabilities | | are presented 110,630 million |
| are presented 83,227 million | | yen less than applying the |
| yen less than applying the | | previous manner. |
| previous manner. | | (iii) Long-term guarantee |
| (iii) Long-term guarantee | | securities deposited (869 |
| securities deposited (12 million | | million yen as of March 31, |
| yen as of September 30, | | 2002), which was previously |
| 2001), which was previously | | accounted for as "Long-term |
| accounted for as "Long-term | | guarantee securities deposits," |
| guarantee securities deposits," is accounted for as "Investment | | is accounted for as "Investment securities." |
| securities." | | securities. |
| (iv) "Margin accounts" appearing | | |
| in both the assets and liabilities | | |
| sections in prior years have | , | |
| been renamed "Margin account | | |
| assets" in the assets section | | |
| and "Margin account liabilities" | | |
| in the liability section. | | |
| (v) "Cash deposits as collateral | | |
| for securities loaned" are | | |
| presented as a sub-account of | | |
| newly introduced "Payables on | | |
| collateralized securities | | |
| transactions." | | |
| | | |
| | · ··· | |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--|-------------------------------------|---|
| (vi) "Net receivables arising from pre-settlement date trades " and "Suspense account for undelivered securities" accounts are newly introduced. 2. Consolidated interim Statement of Income (i) "Operating revenues" less "Interest expenses" is captioned as "Net operating revenues." | | (iv) "Margin accounts" appearing in both the assets and liabilities sections in prior years have been renamed "Margin account assets" in the assets section and "Margin account liabilities" in the liability section. (v) "Cash deposits as collateral for securities loaned" are presented as a sub-account of newly introduced "Payables on collateralized securities transactions." (vi) "Net receivables arising from pre-settlement date trades " and "Suspense account for undelivered securities" accounts are newly introduced. 2. Consolidated Statements of Income (i) "Operating revenues" less "Interest expenses" is captioned as "Net operating revenues." (ii) While dividends arising from stocks possessed not in regard to the securities business and other accompanying businesses had been accounted for as interest and dividend income in the prior years, they are included in the non-operating revenue in the current year. The effect of this treatment is 2 million yen, a decrease of operating income |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-------------------------------------|--|---------------------------|
| | (Accounting for Treasury Stocks | |
| | and Reversal of Legal Reserves) | |
| | The Company applies | |
| | "Accounting Standard for the | |
| | Treasury Stocks and Reversal of | |
| | Legal Reserves" (Accounting | • |
| | Standard No. 1, February 21, 2002, | |
| | Accounting Standards Board of | |
| | Japan) from the current period. | |
| | There has been no effect on the | |
| | Company's financial statements | |
| | resulting from the initial application | |
| | of this regulation. | |
| | According to the Revision of the | |
| | "Regulations of Consolidated Interim | |
| | Financial Statements," the | |
| | shareholders' equity part of the | |
| | consolidated interim balance sheet | |
| | and the consolidated interim | |
| | statements of retained earnings are | |
| | prepared based on this revised | |
| | Regulations. | |

Notes to the Consolidated Interim Financial Statements

(Notes to the Consolidated Interim Balance Sheet)

| As of September 30, 2001 | As of September 30, 2002 | As of March 31, 2002 |
|--|--|---|
| ** 1 Accumulated depreciation deducted from tangible fixed assets is as follows. ** 361 million Yen ** 2 "Software costs" includes cost of in-house software | Accumulated depreciation deducted from tangible fixed assets is as follows. 489 million Yen | Accumulated depreciation deducted from tangible fixed assets is as follows. 416 million Yen 2 "Software costs" includes cost of in-house software |
| under development (150 million yen). 3 Assets collateralized are as foll | Ows | under development (136 million yen). |

Six months ended September 30, 2001

(Millions of Yen)

| Liabilities requiring the Collateral | | Assets collateralized | | |
|---|---------------------|-----------------------|-----------------------|-------|
| Item | Outstanding balance | Investment securities | Tangible fixed assets | Total |
| Short-term borrowings (excluding long-term borrowings to be repaid within 1 year) | | | | |
| Borrowings from banks | 300 | 62 | _ | 62 |
| Borrowings from securities finance companies | 80 | _ | · - | |
| Loans from securities finance companies for margin trading | 16,679 | | _ | _ |
| Long-term borrowings (including those to be repaid within 1 year) | | | | |
| Borrowings from banks | 321 | _ | 314 | 314 |
| Total | 17,379 | 62 | 314 | 377 |

Six months ended September 30, 2002

(Millions of Yen)

| Liabilities requiring the Collateral | | Assets collateralized | | |
|---|---------------------|-----------------------|-----------------------|-------|
| ltem | Outstanding balance | Investment securities | Tangible fixed assets | Total |
| Short-term borrowings (excluding long-term borrowings to be repaid within 1 year) | | | | |
| Borrowings from banks | 250 | 48 | _ | 48 |
| Long-term borrowings (including those to be repaid within 1 year) | | | | |
| Borrowings from banks | 127 | _ | 321 | 321 |
| Total | 377 | 48 | 321 | 369 |

Year ended March 31, 2002

(Millions of Yen)

| Liabilities requiring the Collateral | | As | sets collateraliz | ed |
|---|-------|-----------------------|-----------------------|-------|
| Item Ou | | Investment securities | Tangible fixed assets | Total |
| Short-term borrowings (excluding long-term borrowings to be repaid within 1 year) | | | | |
| Borrowings from banks | 350 | 49 | | 49 |
| Long-term borrowings (including those to be repaid within 1 year) | | | | |
| Borrowings from banks | . 240 | | 323 | 323 |
| Total | 590 | 49 | 323 | 372 |

Note 1 The amounts of assets collateralized shown in the represent above carrying values.

Note 1 The amounts of assets collateralized shown in the above represent carrying values.

Note 1 The amounts of assets collateralized shown in represent the above carrying values.

| As of | September | 30, | 2001 |
|-------|-----------|-----|------|
|-------|-----------|-----|------|

As of September 30, 2002

As of March 31, 2002

- Besides the assets shown in the above, the securities bought by customers using the money loaned from the Company's own fund, of which fair value amounted to 607 million yen are collateralized for short-term borrowings, 151 million yen for the long-term borrowings, 1,015 million ven for the loans from securities finance companies, 655 million yen for the securities borrowed from securities finance companies in a margin general transactions, respectively. 14,685 million yen of the securities borrowed and deposited from customers are collateralized for the toans from securities finance companies.
- Besides the assets shown in the above, the securities bought by customers using money loaned from the Company's own fund, of which fair value amounted to 572 million yen are collateralized for the short-term borrowings, 56 million yen for the long-term borrowings, 3,553 million yen for the loans from securities finance companies, 59 million ven for the securities borrowed from securities finance companies in a general margin transactions, respectively. 26,599 million yen of the securities borrowed and deposited from customers are collateralized for the loans from securities finance companies.
- Besides the assets shown in the above, the securities bought by customers using the money loaned from the Company's own fund, of which fair value amounted to 494 million yen are collateralized for the short-term borrowings, 93 million yen for the long-term borrowings, 1,828 million ven for the loans from securities finance companies, 184 million ven for the securities borrowed from securities finance companies in a margin general transactions, respectively. 17,242 million yen of the securities borrowed and deposited from customers are collateralized for the loans from securities finance companies.

| As of September 30, 2001 | As of September 30, 2002 | As of March 31, 2002 |
|--|---|---|
| 4 Fair values of securities | 4 Fair values of securities | 4 Fair values of securities |
| received and deposited are | received and deposited are | received and deposited are |
| as follows (excluding those | as follows (excluding those | as follows (excluding those |
| listed in Note ※3) | listed in Note ※3) | listed in Note ※3) |
| (1) Securities deposited | (1) Securities deposited | (1) Securities deposited |
| (millions of Yen) | (millions of Yen) | (millions of Yen) |
| ①Securities lent for | ①Securities lent for | ①Securities lent for |
| customers' short | customers' short 20,180 | customers' short |
| position of margin trading | position of margin trading | position of margin trading |
| ②Collateralized | ②Collateralized | ②Collateralized |
| securities for the | securities for the | securities for the |
| loans from 17,899 | loans from 54,645 | loans from 38,250 |
| securities | securities | securities |
| companies ③ Securities loaned | companies ③Securities loaned | companies ③ Securities loaned |
| for consumption 1,396 | for consumption 4,184 | for consumption 4,687 |
| Margin cocurities | 4Long-term | ④Long-term |
| deposited 5 | guarantee 1,232 | guarantee 1,447 |
| ⑤Long-term | securilles | securities |
| guarantee 12 | deposited | deposited |
| securities '2' deposited | (2) Securities received (millions of Yen) | (2) Securities received (millions of Yen) |
| (2) Securities received | ①Securities | ①Securities |
| (millions of Yen) | received for | received for |
| ①Securities | customers' long 91,820 | customers' long 80,332 |
| received for | position of margin | position of margin |
| customers' long 45,777 | trading | trading |
| position of margin trading | ②Collateralized securities for | ②Collateralized securities for |
| ②Collateralized | borrowing | horrowing |
| securities for | securities from 5,063 | securities from 5,376 |
| borrowing 3,997 | securities finance | securities finance |
| securities from securities finance | companies ③Securities | companies ③Securities |
| companies | harrowed and | horrowed and |
| ③Securities | deposited from 104,654 | deposited from |
| borrowed and 83,227 | customers | customers |
| deposited from | | · |
| customers ——————————————————————————————————— | %5 Bond is subordinated bond | %5 Bond is subordinated bond |
| under the Article 2 of | | |
| "Cabinet Office Ordinance | | "Cabinet Office Ordinance |
| on the Capital Adequacy | | on the Capital Adequacy |
| Rule for Securities | Rule for Securities | Rule for Securities |
| Companies" (Cabinet Office | | Companies" (Cabinet Office |
| Ordinance No. 23, 2001). | Ordinance No. 23, 2001). | Ordinance No. 23, 2001). |
| *6 The Company accounts for | | |
| Reserve for Securities Transactions for the | • | Reserve for Securities Transactions for the |
| possible customer losses by | | possible customer losses by |
| default of the securities | | default of the securities |
| company on securities | | company on securities |
| transactions according to | transactions according to | transactions according to |
| the Article 51 of the | 1 | the Article 51 of the |
| Securities Exchange Law. | Securities Exchange Law. | Securities Exchange Law. |
| | | |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-------------------------------------|---|---------------------------------------|
| ※ 1 Employees' compensation | ※ 1 Employees' compensation | ※ 1 Employees' compensation |
| and benefits reported in the | and benefits reported in the | and benefits reported in the |
| consolidated interim | consolidated interim | consolidated statements of |
| statements of income include | statements of income include | income include 111 million yen |
| 135 million yen of accrued | 105 million yen of accrued | of accrued bonuses. |
| bonuses. | bonuses. | or addraged borrages. |
| | | ※2 Breakdown of gain on sales of |
| <u> </u> | ※2 Breakdown of gain on sales of | _ |
| Į. | property and equipment is as | property and equipment is as |
| | follows: (Millions of Yen) | follows: (Millions of Yen) |
| | Equipment and 1 instruments | Equipment and 0 instruments |
| | Total 1 | Total 0 |
| 3 Breakdown of loss on sales | ※3 Breakdown of loss on sales | ※3 Breakdown of loss on sales |
| | | |
| and disposals of property and | and disposals of property and | and disposals of property and |
| equipment is as follows: | equipment is as follows: | equipment is as follows: |
| (Millions of Yen) | (Millions of Yen) | (Millions of Yen) |
| Loss on disposals | Loss on disposals | Loss on disposals |
| Equipment and instruments | Buildings 2 | Buildings 0 |
| Total 0 | Equipment and | Equipment and 2 |
| Total | instruments Total 2 | instruments 2 Total 2 |
| Loss on Sales | Loss on Sales | Loss on Sales |
| Loss on Sales | Loss on Sales | Luss on Sales |
| | | |
| N/ 4 | ×4 The Company accounted for | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ |
| *4 | ※ 4 The Company accounted for retirement benefits for the | *4 |
| | | |
| | Company's executives as special loss in response to the | |
| | settlement of the retirement | |
| | benefit plan on April 1, 2002. | |
| | The amount of this benefit. | |
| | which totaled 291 million Yen, | |
| | is calculated based on the | |
| | internal regulation for the | |
| | retirement benefit for the | |
| | executives. | |
| * 5 | ※ 5 The Company had been | *5 |
| | participating in an industry-wide | |
| | multi-employer contributory | |
| | welfare pension plan | |
| | administered by the Securities | , |
| | Companies' Welfare Pension | |
| | Fund and the annual | , |
| | contributions had been | |
| | expensed as periodic pension | |
| | costs. According to the | |
| | withdrawal from the Fund dated | |
| | July 31, 2002, The Company | |
| | accounts for the special | |
| | contribution of 364 million Yen | |
| | as a special loss. | |
| | <u> </u> | 4 <u></u> |

(Notes to Consolidated Interim Statements of Cash Flows)

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--|--|--|
| 1 The reconciliation between the cash and cash equivalent and the balance of cash and time deposits presented in the consolidated interim balance sheet is as follows (Millions of Yen): | 1 The reconciliation between the cash and cash equivalent and the balance of cash and time deposits presented in the consolidated interim balance sheet is as follows (Millions of Yen): | 1 The reconciliation between the cash and cash equivalent and the balance of cash and time deposits presented in the consolidated balance sheet is as follows (Millions of Yen): |
| (As of September 30, 2001) Cash and time 5,570 deposits 5,570 Time deposits whose maturity is to come after three months or more Cash and cash equivalent 5,530 | (As of September 30, 2002) Cash in hand and at 2,394 banks Cash and cash equivalent 2,394 | (As of March 31, 2002) Cash in hand and at 7,472 banks Cash and cash 7,472 equivalent |

(Notes to Lease Transaction)

| | 0: | |
|--|--|------------------------------------|
| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
| Financing lease transitions other | Financing lease transitions other | Financing lease transitions other |
| than those where title of the | than those where title of the | than those where title of the |
| property is transferred to lessee | property is transferred to lessee | property is transferred to lessee |
| ① Acquisition costs equivalent, | ① Acquisition costs equivalent, | ① Acquisition costs equivalent, |
| accumulated depreciation | accumulated depreciation | accumulated depreciation |
| equivalent and equivalent of | equivalent and equivalent of | equivalent and equivalent of |
| balance at the end of period | balance at the end of period | balance at the end of period |
| (Millions of Yen) | (Millions of Yen) | (Millions of Yen) |
| Acquisition costs equivalent | Acquisition costs equivalent | Acquisition costs equivalent |
| Equipment and instruments 409 | Equipment and instruments 373 | Equipment and instruments 378 |
| Software costs 350 | Software costs 341 | Software costs 341 |
| Total 760 | Total 714 | Total 719 |
| Accumulated depreciation | Accumulated depreciation | Accumulated depreciation |
| equivalent | equivalent | equivalent |
| Equipment and instruments 155 | Equipment and instruments 211 | Equipment and instruments 168 |
| Software costs 124 | Software costs 201 | Software costs 158 |
| Total 279 | Total 412 | Total 326 |
| Equivalent of balance at end of | Equivalent of balance at end of | Equivalent of balance at end of |
| period | period | period |
| Equipment and instruments 255 | Equipment and instruments 162 | Equipment and instruments 210 |
| Software costs 226 | Software costs 140 | Software costs 183 |
| Total 481 | Total 302 | Total 393 |
| ② Present value of future lease | ② Present value of future lease | ② Present value of future lease |
| payment (Millions of Yen) | payment (Millions of Yen) | payment (Millions of Yen) |
| Within 1 year 179 | Within 1 year 180 | Within 1 year 179 |
| Over 1 year 310 | Over 1 year 132 | Over 1 year 223 |
| Total 489 | Total 312 | Total 402 |
| ③ Lease charge paid, depreciation | 3 Lease charge paid, depreciation | 3 Lease charge paid, depreciation |
| equivalent and interest equivalent | equivalent and interest equivalent | equivalent and interest equivalent |
| (Millions of Yen) | (Millions of Yen) | (Millions of Yen) |
| Lease charge paid 104 | Lease charge paid 94 | Lease charge paid 202 |
| Depreciation equivalent 98 | Depreciation equivalent 89 | Depreciation equivalent 190 |
| Interest equivalent 7 | Interest equivalent 5 | Interest equivalent 13 |
| ④ Calculation method for | ④ Calculation method for | ④ Calculation method for |
| depreciation equivalent | depreciation equivalent | depreciation equivalent |
| Lease term is regarded as | Same as the left column. | Same as the left column. |
| durable period and the residual | | |
| value is regarded as zero. | | |
| ⑤ Calculation method for | ⑤ Calculation method for | ⑤ Calculation method for |
| interest equivalent | interest equivalent | interest equivalent |
| The difference between total | Same as the left column. | Same as the left column. |
| amount of future lease payments | | |
| and acquisition costs equivalent | | |
| is regarded as interest equivalent | | |
| that is allocated to the each of | | |
| fiscal periods by interest method. | | |
| | 1 | · |

(Notes to Securities and Derivatives Transactions)

<Six months ended September 30, 2001>

1 Trading assets

(1) Management of trading

① The Company's trading

The trading position of the Company arises from dealings of its own account. The Company deals with spot trading of stocks, bonds and other marketable securities, margin trading of stocks, futures trading of stocks and option trading.

To manage the futures trading of stocks and option trading, the Company allocates fund and position limits along with standards of fund operations to the Dealings Section. The standards require to hold position as less as possible.

The financial section of the financial division monitors the limit of risk and positions. The monitoring is reported to the head of internal control periodically.

② Trading purposes

The purpose of the dealing is to earn profits to its own account.

(2) Marketable Securities and Derivatives dealings

The Company does not hold trading position at the end of period.

2 Non-trading assets

(1) Securities

① "Other securities" whose market price is available

| | А | As of September 30, 2001 | | |
|--------|------------------|--------------------------|---------------------------------|--|
| | Acquisition cost | Book value | Difference (Millions of Yen) | |
| Stocks | 56 | 84 | 28 | |
| Total | 56 | 84 | 28 | |

② Major securities which are not evaluated by market value

| | As of September 30, 2001 | |
|---|--------------------------|--|
| | Book value | |
| "Other securities" which are not listed on securities exchanges (excluding over-the-counter securities) | 96 | |

(2) Derivative transactions

No relevant items.

<Six months ended September 30, 2002>

1 Trading assets

(1) Management of Trading

1 Trading purposes

The trading position of the Company arises from dealings of its own account. The Company deals with spot trading of stocks, bonds and other marketable securities, margin trading of stocks, futures trading of stocks and option trading. The purpose of the dealing is to earn profits to its own account.

② Trading Policies

To manage the futures trading of stocks and option trading, the Company allocates fund and position limits along with standards of fund operations to the Dealings Section. The standards require to hold position as less as possible.

3 Risk arising from trading

Risk arising from trading is classified mainly as market risk and credit risk. Market risk is the risk arising from the increase and decrease on position resulting from dealings because of the fluctuation of the value of stocks, interest rate and currencies. Credit risk is the risk that is realized when the trading counterpart becomes incapable of executing the contract.

4 Monitoring of risk

The financial section of the financial division monitors the limit of risk and positions. The monitoring is reported to the head of internal control periodically.

(2) Securities and derivative transaction

(1) Securities

| | As | As of September 30, 2002 | | | | | | |
|--------|---------------------------------------|---------------------------------|---------------------------------|--|--|--|--|--|
| | Acquisition cost (Millions of Yen) | Book value (Millions of Yen) | Difference (Millions of Yen) | | | | | |
| Stocks | 154 | 148 | 7 | | | | | |
| Total | 154 | 148 | 7 | | | | | |

② Derivatives transactions

No relevant items

2 Non-trading assets

(1) Securities

① "Other securities" whose market price is available

| | As | As of September 30, 2002 | | | | | | |
|--------|---------------------------------------|---------------------------------|----------------------------------|--|--|--|--|--|
| | Acquisition cost (Millions of Yen) | Book value (Millions of Yen) | Differences (Millions of Yen) | | | | | |
| Stocks | 677 | 847 | 170 | | | | | |
| Total | 677 | 847 | 170 | | | | | |

② Major securities which are not evaluated by market value

| | As of September 30, 2002 | |
|---|--------------------------|----|
| | Book value | |
| "Other securities" which are not listed on securities exchanges (excluding over-the-counter securities) | . 1 | 86 |

(2) Derivatives

No relevant item.

<Year ended March 31, 2002>

1 Trading Assets

(1) Management of Trading

① Trading purposes

The trading position of the Company arises from dealings of its own account. The Company deals with spot trading of stocks, bonds and other marketable securities, margin trading of stocks, futures trading of stocks and option trading. The purpose of the dealing is to earn profits to its own account.

2Trading policies

To manage the futures trading of stocks and option trading, the Company allocates fund and position limits along with standards of fund operations to the Dealings Section. The standards require to hold position as less as possible.

3Risk arising from trading

Risk arising from trading is classified mainly as market risk and credit risk. Market risk is the risk arising from the increase and decrease on position resulting from dealings because of the fluctuation of the value of stocks, interest rate and currencies. Credit risk is the risk that is realized when the trading counterpart becomes incapable of executing the contract.

Monitoring of risks

The financial section of the financial division monitors the limit of risk and positions. The monitoring is reported to the head of internal control periodically.

(2) Marketable Securities and Derivatives dealings

The Company does not hold trading position at the end of period.

2 Non-trading assets

(1) Securities

① "Other securities" whose market price is available

| | | As of March 31, 2002 | | | | | | | |
|--------|---------------------------------------|---------------------------------|--------------------------------|--|--|--|--|--|--|
| | Acquisition cost (Millions of Yen) | Book value (Millions of Yen) | Different (Millions of Yen) | | | | | | |
| Stocks | 577 | 927 | 350 | | | | | | |
| Total | 577 | 927 | 350 | | | | | | |

2 Major securities which are not evaluated by market value

| | As of March 31, 2002 |
|---|---------------------------------|
| | Book value (Millions of Yen) |
| "Other securities" which are not listed on securities exchanges (excluding over-the-counter securities) | 12 |

(2) Derivative transactions

No relevant items.

(Segment Information)

Information related to operations in different industries has been omitted as the Company and its consolidated subsidiary operate predominately in the investment and financing service industry. The Company's primary business activities include brokerage, underwriting and distribution and trading of securities, and over 90% of the revenue, operating income or assets of the Company and its consolidated subsidiary are related to the investment and financing service industry.

Information related to geographic area and export sales has been omitted, as the Company and its consolidated subsidiary do not hold overseas revenues nor overseas branches.

(Per Share Information)

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--|--|--|
| Shareholders' equity per 342.20 share Yen | Shareholders' equity per 357.58 share Yen | Shareholders' equity per 355.25 share Yen |
| Net income per share 14.10 Yen | Net income per share 6.71 Yen | Net income per share 24.56 Yen |
| Fully diluted earnings 13.82 Yen per share | Fully diluted earnings 6.59 Yen per share | Fully diluted earnings 24.11 Yen per share |
| | (Additional information) The Company applies the "Accounting Standard for the Earnings per share" (Accounting Standard No. 2, September 25, 2002, Accounting Standards Board of Japan) and the "Guidance on application of the Accounting Standard for the Earnings per Share" (Guidance on application of the Accounting Standard No. 4, September 25, 2002, Accounting Standards Board of Japan) from the current period. Based on the previous standard, the figures on earnings per share are computed as follows: Shareholders' equity per 357.58 share Yen | |
| | Net income per share 6.71 Yen | |
| | Fully diluted earnings 6.59 Yen per share | |

Note: Calculation basis of per share information is as follows.

| | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--|--|--|---------------------------|
| Net income on the statements of income (Millions of Yen) | _ | 588 | |
| Net income attributed to the common stock (millions of Yen) | _ | 588 | _ |
| Net income not attributed to the common stock (millions of Yen) | _ | | _ |
| Average number of common stock outstanding (millions of Yen) | _ | 87,611 | _ |
| Breakdown of increase of the common stock considered in the calculation of fully diluted earnings per share (thousands of shares) | | | |
| New share purchase rights (thousands of shares) Increase of common stock | <u> </u> | 1,535 | |
| (thousands of shares) | _ | 1,535 | _ |
| Number of new-share purchase rights or others without dilution effects which are not considered in the calculation of fully diluted earnings per share | <u>-</u> | 1 Brand of new-share purchase rights: 401,000 shares Ditails are given in "Part 4 Corporate Profiles – 1 Numuber of shares – (2) New-Share Purchase Rights" | _ |

(Subsequent Events)

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-------------------------------------|-------------------------------------|--|
| . | | (Resolution on issuance of new share purchase rights) The ordinary general shareholders' meeting held on June 16, 2002 resolved issuance of new share purchase rights as stock options to the Company's directors and employees as follows. |
| | | 1. Number of shares to be issued: 401,000 common stocks or less 2. Number of new-share purchase rights: 4,100 3. Price of new-share purchase rights: 0 Yen 4. Payment per share: 1.05 times average of daily closing price for the month prior to the month when the subscription rights are issued. If the price calculated as such is lower than the closing price of the prior day of the issuance date, the closing price substitute the calculated amount. 5. Period of exercise of rights: From July 15, 2005 to July 14, 2010 6. Detailed conditions will be set up on the stock option contract to be held between the Company and its |
| | | The number of shares and exercise prices will be adjusted to reflect issuance of new shares. |

(2) Others

No relevant items.

2 Non-Consolidated Interim Financial Statements

- (1) Non-Consolidated Interim Financial Statements and Others
 - ① Non-Consolidated Interim Balance Sheets

| | | Septer | ptember 30, 2001 | | September 30, 2002 | | | Marc | 2 | |
|---|------|----------|------------------|-------|--------------------|---------|-------|----------|---------|-------|
| Item | Note | Millions | of Yen | % | Millions | of Yen | % | Millions | of Yen | % |
| (Assets) | | | | | | | | | | |
| I Current assets | | | | | | | | | | |
| Cash in hand and at banks | | | 5,511 | | | 2,312 | | | 7,401 | |
| Cash segregated as deposits | | | 75,471 | | | 76,816 | | | 83,200 | |
| Trading assets | | | _ | | | 148 | | | - | |
| Margin account assets: | | | 61,910 | | | 110,883 | | | 89,526 | : |
| Loans receivable from customers | | 57,965 | | | 105,908 | , | | 84,201 | | |
| Cash deposits as collateral for securities borrowed from securities finance companies | | 3,945 | | | 4,974 | : | | 5,324 | | |
| Receivables from customers and others | | | 10 | | | 30 | | | 5 | |
| Short-term guarantee deposits | | | 457 | | | 2,154 | | | 2,245 | |
| Others | 4 | | 1,017 | | | 1,453 | | | 1,381 | |
| Allowance for doubtful accounts | | | (37) | | | (20) | | | (59) | |
| Total current assets | | | 144,338 | 97.3 | | 193,775 | 97.8 | | 183,698 | 97.9 |
| II Fixed assets | | | | | | ļ | | | | |
| 1 Tangible fixed assets | 1 | | 691 | 0.5 | | 588 | 0.3 | ļ | 660 | 0.4 |
| 2 Intangible assets | | | 2,102 | 1.4 | | 1,883 | 1.0 | | 1,397 | 0.7 |
| Software costs | | 2,050 | | | 1,844 | | | 1,352 | | |
| Others | | . 52 | | | 39 | | | 45 | | |
| 3 Investments and others | | | 1,168 | 0.8 | ! | 1,871 | 0.9 | | 1,805 | 1.0 |
| Investment securities | | 181 | | | 1,032 | | į | 1,053 | | |
| Shares of affiliated company | | 450 | | | 450 | | | 450 | | |
| Others | : | 538 | | | 398 | | | 302 | | |
| Allowance for doubtful accounts | | _ | | | (10) | | | _ | | |
| Total fixed assets | | | 3,961 | 2.7 | | 4,342 | 2.2 | | 3,862 | 2.1 |
| Total assets | | | 148,299 | 100.0 | | 198,117 | 100.0 | | 187,560 | 100.0 |

| | | | Septer | mber 30, 2 | 001 | September 30, 2002 | | | March 31, 2002 | | |
|------|--|------|----------|------------|------|--------------------|---------|------|----------------|---------|------|
| Item | | Note | Millions | of Yen | % | Millions | of Yen | % | Millions | of Yen | % |
| | (Liabilities) | | | | | | | | | | |
| I | Current liabilities | | | | | | | | | | |
| | Net payables from pre-settlement date trades | | | 0 | | | 128 | | | - | |
| | Margin account liabilities | | | 32,657 | | | 72,586 | | | 59,571 | |
| | Loans from securities finance companies | | 16,679 | | | 53,171 | | | 38,420 | | |
| | Proceeds of securities sold on customers' accounts | | 15,978 | | | 19,415 | | | 21,151 | | |
| | Payables on collateralized securities transactions: | | | 1,000 | | | 3,758 | | | 4,735 | |
| | Cash deposits as collateral for securities loaned | | 1,000 | | | 3,758 | | | 4,735 | | |
| | Deposits received | | | 34,158 | | | 33,473 | | | 39,113 | |
| | Guarantee money received | | | 46,310 | | | 53,275 | | | 48,535 | |
| | Suspence account for undelivered securities | | | 3 | | | 5 | | | 2 | |
| | Short-term borrowings | | | 782 | | | 805 | | | 512 | |
| | Accrued income taxes | | | 933 | | | 48 | | | 1,314 | |
| | Accrued bonuses | | | 135 | | | 105 | | | 111 | |
| | Others | | | 853 | | | 1,038 | | | 1,371 | |
| | Total current liabilities | | | 116,832 | 78.8 | | 165,220 | 83.4 | | 155,265 | 82.8 |
| I | Long-term liabilities | | | | | | | | ; | | |
| | Bond | 2 | | 500 | | | 500 | | | 500 | |
| | Long-term borrowings | | | 159 | | | 204 | | | 78 | |
| | Accrued severance indemnities | | | 207 | | | - | | | - | |
| | Reserve for directors' retirement bonuses | | | - | | | 291 | | | - | |
| | Installment purchase obligation | | | 305 | | | _ | | | 143 | |
| | Total long-term liabilities | | | 1,171 | 0.8 | | 995 | 0.5 | | 721 | 0.4 |
| Ш | Statutory reserves | | | | | | | | | | |
| | Reserve for securities transactions | 3 | | 350 | | | 615 | | | 488 | |
| | Total statutory reserves | | | 350 | 0.2 | | 615 | 0.3 | | 488 | 0.2 |
| • | Total liabilities | | | 118,352 | 79.8 | | 166,830 | 84.2 | | 156,474 | 83.4 |
| | | | | | | | | | | | |

| | | Septer | nber 30, 2 | 001 | September 30, 2002 | | 002 | March 31, 2002 | | |
|--|------|----------|------------|-------|--------------------|----------------|-------|-----------------|---------|-------|
| Item | Note | Millions | of Yen | % | Millions | illions of Yen | | Millions of Yen | | % |
| (Shareholders' equity) | | | | | | | | | | |
| I Common stock | | | 11,381 | 7.7 | | - | _ | | 11,381 | 6.1 |
| II Additional paid-in capital | | | 9,230 | 6.2 | | - | - | | 9,230 | 4.9 |
| Ⅲ Earned surplus reserve | ! | | 159 | 0.1 | | - | - | | 159 | 0.1 |
| IV Other retained earnings | | | | | | | | | | |
| 1 Voluntary reserves | | | 4,250 | | | - | | | 4,250 | |
| Special purpose reserves | | 4,250 | | | - | | | 4,250 | | |
| 2 Unappropriated retained earnings | | | 4,912 | | | _ | | | 5,864 | |
| Total other retained earnings | | 1 | 9,162 | 6.2 | | | - | | 10,114 | 5.4 |
| V Net unrealized gain on investment | | | 16 | 0.0 | | _ | - | | 203 | 0.1 |
| VI Treasury stock | 4 | | - | - | | _ | - | | (0) | (0.0) |
| Total shareholders' equity | | | 29,947 | 20.2 | | - | _ | | 31,086 | 16.6 |
| | | | | | | | | | | |
| I Common stock | | | - | _ | | 11,381 | 5.7 | | _ | - |
| Ⅱ Capital reserves | | | | | | | | | | |
| 1 Additional paid-in capital | | | - | , | | 9,230 | | | - | |
| Total capital reserves | | | | - | | 9,230 | 4.7 | | _ | - |
| Ⅲ Earned surplus | | | | | | | | | | |
| 1 Earned surplus reserves | | | - | | | 159 | | | - | |
| 2 Voluntary reserves | | | | | | 4,250 | | | _ | |
| Special purpose reserves | | - | | | 4,250 | | | _ | | |
| 3 Unappropriated retained earnings | | | - | | | 6,170 | | | _ | |
| Total earned surplus | | | _ | _ | | 10,578 | 5.3 | | | - |
| IV Net unrealized gain on investment | | | _ | _ | | 98 | 0.1 | | _ | - |
| V Treasury stock | 4 | | _ | _ | | (0) | (0.0) | | _ | - |
| Total shareholders' equity | | | _ | _ | | 31,287 | 15.8 | | _ | - |
| Total liabilities and shareholders' equity | | | 148,299 | 100.0 | | 198,117 | 100.0 | | 187,560 | 100.0 |

② Mon-Consolidated Interim Statement of Income

| | | | | onths end nber 30, 2 | | | onths end nber 30, 2 | | | ar ended ch 31, 200 | 2 |
|------|--|------|----------|-------------------------|-------|----------|-------------------------|-------|----------|------------------------|-------|
| Item | | Note | Millions | ions of Yen | | Millions | of Yen | % | Millions | of Yen | % |
| I | Operating revenues | | | | | į | | | | | |
| | Commissions | | | 4,875 | | | 5,365 | | | 10,215 | |
| | Brokerage commissions | | 4,584 | | | 5,005 | | | 9,543 | | |
| | Selling and underwriting commissions | | | | | 12 | | | _ | | |
| | Subscription and distribution commissions | | 146 | | | 14 | | | 157 | | |
| | Others | | 145 | | | 334 | | | 514 | | |
| | Net gain on trading | 1 | | 18 | | | (8) | | ! | 22 | |
| | Interest and dividend income | | | 1,201 | | | 1,620 | | | 2,549 | |
| | Total operating revenues | | | 6,094 | 100.0 | | 6,977 | 100.0 | | 12,785 | 100.0 |
| П | Interest expenses | | | 603 | | . [| 574 | | | 1,350 | |
| | Net operating revenues | | | 5,490 | 90.1 | | 6,404 | 91.8 | | 11,435 | 89.4 |
| III | Selling, general and administrative expenses | | | 3,034 | 49.8 | | 4,753 | 68.1 | | 7,079 | 55.3 |
| | Transaction related expenses | | 972 | | | 837 | | | 1,857 | | |
| | Employees' compensation and benefits | | 908 | | | 903 | | | 1,869 | | |
| | Occupancy and rental | | 414 | | | 470 | | l | 833 | | |
| | Data processing and office supplies | | 356 | | | 1,214 | | | 964 | | |
| | Depreciation | 2 | 318 | | | 1,260 | | | 1,427 | | |
| | Duties and taxes other than income taxes | | 18 | | | 13 | | | 22 | | |
| | Provision of allowance for doubtful account | | _ | | | - | | | 7 | | |
| | Others | į | 48 | | | 55 | | | 99 | | |
| (| Operating income | | | 2,456 | 40.3 | | 1,651 | 23.7 | | 4,357 | 34.1 |
| IV | Non-operating income | | | 16 | 0.3 | | 7 | 0.1 | | 28 | 0.2 |
| V | Non-operating expenses | | | 458 | 7.5 | | 17 | 0.3 | | 463 | 3.6 |
| | New-share issuance expenses | | 448 | | | _ | | | 452 | | |
| | Others | | 10 | | | 17 | | | 11 | | |
| (| Ordinary income | | | 2,014 | 33.1 | | 1,642 | 23.5 | | 3,921 | 30.7 |

| | | | | onths end onber 30, 20 | , | | onths endonber 30, 20 | - 1 | | ar ended ch 31, 200 | 2 |
|------|---|------|----------|---------------------------|------|----------|-----------------------|------|----------|------------------------|------|
| | Item | Note | Millions | of Yen | % | Millions | of Yen | % | Millions | of Yen | % |
| VI | Special profits | | | | | | | | | | |
| | Net gain on settlement of retirement benefit plans | | - | | | - | | | 74 | | |
| | Gain on sales of fixed assets | | - | | | 1 | | | 0 | | |
| | Gain on sales of investment securities | | o | | | - | | | o | | |
| | Reversal of allowance for doubtful accounts | | 18 | | | 30 | | | - | | |
| | Recovery of write-offs | | - | | 1 | - | | | 1 | | |
| | Income from insurance policy | | | | | 161 | | | - | | |
| | Total special profits | | | 19 | 0.3 | | 192 | 2.8 | | 76 | 0.6 |
| VII | Special losses | | | | | | | | | | |
| | Loss on sales and disposals of property and equipment | | 0 | | | 1 | | | 2 | | |
| | Provision for statutory reserves | | 118 | | | 126 | | | 257 | | |
| | Loss on sales of investment securities | | _ | | | - | | | 16 | | |
| | Loss on cancellation of lease contracts | | o | | | 6 | | | 1 | | |
| | Retirement benefits for Company's executives | | 16 | | | 291 | | ` | 16 | | |
| | Loss on disposals of Software | | 126 | | | - | | | 126 | | |
| | Devaluation loss on corporate golf membership and resort membership | | 2 | | | - | | | 2 | | |
| | Special contributions to welfare pension plan | 3 | - | | | 364 | | | - | | |
| | Expenses for the Company's funeral service for the Company's deceased counselor | | - | • | | 24 | | | - | | |
| | Total special losses | | | 263 | 4.4 | ļ | 813 | 11.7 | | 421 | 3.3 |
| - 1: | ncome before income taxes | | | 1,770 | 29.0 | | 1,021 | 14.6 | · | 3,576 | 28.0 |
| Į, | ncome taxes - current | | 935 | | | 48 | | | 2,100 | | |
| | ncome taxes – differed | | (72) | 863 | 14.1 | 388 | 436 | 6.2 | (383) | 1,717 | 13.5 |
| ı | Net income | | | 907 | 14.9 | | 585 | 8.4 | | 1,859 | 14.5 |
| | Unappropriated retained earnings at the beginning of period | | | 4,005 | | | 5,585 | | | 4,005 | |
| | Unappropriated retained earnings at the end of period | | | 4,912 | | | 6,170 | | | 5,864 | |

Significant Accounting Policies for the Non-Consolidated Interim Financial Statements

| | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-----------------------------------|--|---|---|
| 1 Valuation of Significant Assets | (1) Valuation of trading accounts Securities, derivative transactions in trading account are recorded at fair value. (2) Valuation of non-trading securities Stock of affiliate company Stock of affiliate company is valued at moving average cost method. "Other" securities Other securities than trading or held-tomaturity securities are valued at fair value on the closing date with posting net unrealized gain on securities net of tax effect directly in shareholder's equity, if their fair value is available. Those securities cost is based on moving average method. Other securities are valued at moving average cost method, if their fair value is not available. | (1) Securities and derivatives classified in trading assets: Securities and derivatives classified in trading assets are valued at fair value (2) Securities not classified in trading assets: Same as the left column. | (1) Securities and derivatives classified in trading assets: (2) Securities not classified in trading assets: Same as the left column. |

| | , | | |
|--|--|--|--|
| | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
| 2 Depreciation of Fixed Assets Fixed Assets The Company applies straight-line method. Useful life for depreciation is 15 to 40 years for buildings and 6 to 10 years for equipment and instrument. | | (1) Tangible fixed assets Same as the left column. | (1) Tangible fixed assets Same as the left column. |
| | (2) Intangible assets Straight-line method is primarily applied. Software for in-house use is depreciated under straight-line method based on internal estimated useful life (within 5 years). | (2) Intangible assets Same as the left column. | (2) Intangible assets Same as the left column. |
| 3. Accrued Assets | New-share issuing cost The entire new-share issuing cost is expensed at the issuance. | | New-share issuing cost Same as the left column. |
| Accounting Policies for Significant Provisions | (1) Allowance for doubtful accounts: An allowance for doubtful accounts is provided for estimated uncollectible doubtful accounts at an amount specifically assessed plus an amount computed based on historical loss experience. | (1) Allowance for doubtful accounts Same as the left column. | (1) Allowance for doubtful accounts Same as the left column. |
| | (2) Accrued bonuses Estimated amount of employees' bonuses is accrued. | (2) Accrued bonuses Same as the left column. | (2) Accrued bonuses Same as the left column. |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|--|--|---------------------------|
| (3) Accrued severance | | |
| indemnities | | |
| Accrued severance | | |
| indemnities | | |
| For provision of | | |
| employee's retirement | | |
| benefit, the company records accrued pension | | |
| costs based on the | | |
| amount that would be | | |
| payable if all eligible | | |
| employees voluntarily | | |
| terminated their | | |
| employment with the | | |
| Company at the balance sheet date, also based | | |
| on the pension assets | | |
| and unrecognized net | | |
| assets. This recording | | |
| is based on the | | |
| simplified method of | | |
| calculation defined by "Practical Guidance on | | |
| the Employers' | | |
| Accounting for Pensions | | |
| (Interim Report)" (Report | | |
| No. 13, 14 September | | |
| 1999, Technical | | |
| Committee on | | |
| Accounting Standards, The Japanese Institute | | |
| of Certified Public | | |
| Accountants). | | |
| Unrecognized net assets | • | |
| (186 millions of Yen) at | | |
| the date of initial | | |
| application (1 April 2000) | | |
| are being amortized over 15 years. | | |
| In relation to the fund | | |
| trustee's filing for relief | | |
| under the Corporate | | |
| Rehabilitation Law, the | | |
| Company recognized | | |
| loss on pension assets amounting to 18 million | | |
| yen and offset such loss | | |
| against the | | |
| unrecognized net | | |
| assets. | | |
| The Company | | |
| participates in an industry-wide multi- | | |
| industry-wide multi- employer contributory | | |
| welfare pension plan | | · |
| administered by the | | |
| Securities Companies' | | |
| Welfare Pension Fund | | |
| and the annual | | |
| contributions are | | |
| expensed as periodic pension costs. | | |

| | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|------------------------|---|--|---|
| | (4) Reserve for Securities Transactions The Company accounts for Reserve for the Securities Transactions for the possible customer losses by default of the securities company on securities transactions according to the article 51 of the Securities Exchange Law and the Article 35 of the "Cabinet Office Ordinance Concerning Securities Companies" | (3) Reserve for Securities Transactions Same as the left column. | (3) Reserve for Securities Transactions Same as the left column. |
| 5 Lease transactions | Financial leases that do not transfer ownership to lessees are not capitalized and are accounted for in the same manner as operating leases ("noncapitalized finance leases") | Same as the left column. | Same as the left column. |
| 6 Other material items | (1) Consumption taxes National and local consumption taxes are separately recorded. | (1) Consumption taxes Same as the left column. | (1) Consumption taxes Same as the left column. (2) The Welfare Pension Fund The Company participates in an industry- wide multi-employer contributory welfare pension plan administered by the Securities Companies' Welfare Pension Fund and the annual contributions are expensed as periodic pension costs. The value of the assets of the Welfare Pension Fund attributed to the Company calculated based on the contributory ratio as of March 31, 2002 is 1,492 million yen. |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-------------------------------------|-------------------------------------|---|
| | | (Software for in-house use) While software for in-house use has been depreciated over five years which is internal estimated useful life, some software was determined to be depreciated over shortened expected useful life because of the implementation plan of new system. The effect of this treatment is the increase of software depreciation cost of 787 million Yen and the decrease of operating income, ordinary income and income before income taxes deduction of 787 million yen each. |
| | | (Employees' retirement benefit plans) While the Company had been recording accrued pension costs as accrued severance indemnities based on the amount that would be payable if all eligible employees voluntarily terminated their employment with the Company at balance sheet date, also based on the pension assets and unrecognized net assets resulting from the change of accounting principles, the Company does not account for the reserve at the end of the current year as a result of the abolishment of the employees' retirement benefit plans dated March 31, 2002. According to this abolishment, the Company accounts for the net gain on settlement of retirement benefit plans (74 million yen) which is the net value of the unamortized portion of unrecognized net assets and the offset amount between the pension liability and contributions. |

| financial statement due to the revision of the | (Changes in Uniform Accounting Standards of Securities Companies) Changes in consolidated interim financial statement due to the revision of the "Uniform Accounting Standards of Securities Companies" are as follows: 1. Consolidated Interim Balance Sheet (i) Trusted money segregated for customers as fiduciary assets were previously included in "Cash and time deposits" in accordance with Clause 3, Article 47 of the Securities and Exchange Law of Japan. The newly introduced "Cash segregated as deposits" is made up of the trusted money segregated for customers as fiduciary assets and the former "Cash segregated as deposits related to securities transactions." According to this, "Cash and time deposit" is presented 75,471 million yen less than applying the previous manner. (ii) Securities borrowed and securities received as collateral, recorded as "Securities in custody" in the assets section and "Securities borrowed and deposited from customers" in the liabilities section, are no longer recognized on the balance | |
|--|---|---|
| Standards of Securities Companies) Changes in consolidated interim financial statement due to the revision of the "Uniform Accounting Standards of Securities Companies" are as follows: 1. Consolidated Interim Balance Sheet (i) Trusted money segregated for customers as fiduciary assets were previously included in "Cash and time deposits" in accordance with Clause 3. Article 47 of the Securities and Exchange Law of Japan. The newly introduced "Cash segregated as deposits" is made up of the trusted money segregated for customers as fiduciary assets and the former "Cash segregated as deposits" is made up of the trusted money segregated for customers as fiduciary assets and the former "Cash segregated as deposits" is made up of the trusted money segregated for customers as fiduciary assets and the former "Cash segregated as deposits" is made up of the trusted money segregated for customers as fiduciary assets and the former "Cash segregated as deposits related to securities transactions." According to this, "Cash and time deposit" is presented 75,471 million yen less than applying the previous manner. (ii) Securities in custody in the assets section and "Securities borrowed and deposited from customers" in the liabilities section, are no longer recognized on the balance sheet. According to this, the amount of assets and liabilities are presented 83,227 million yen less than applying the previous manner. (iii) Long-term guarantee securities deposited, 12 million yen less than applying the previous manner. (iii) Long-term guarantee securities deposits, is accounted for as "Long-term guarantee securities deposits," is accounted for as "Long-term guarantee securities deposits," is accounted for as "Long-term guarantee securities deposits," is accounted for as "Long-term guarantee securities deposits," is accounted for as "Long-term guarantee securities deposits," is accounted for as "Long-term guarantee securities deposits," is accounted for as "Long-term guarantee securities deposits," is accounted for as "Long-term g | Standards of Securities Companies) Changes in consolidated interim financial statement due to the revision of the "Uniform Accounting Standards of Securities Companies" are as follows: 1. Consolidated Interim Balance Sheet (i) Trusted money segregated for customers as fiduciary assets were previously included in "Cash and time deposits" in accordance with Clause 3, Article 47 of the Securities and Exchange Law of Japan. The newly introduced "Cash segregated as deposits" is made up of the trusted money segregated for customers as fiduciary assets and the former "Cash segregated as deposits related to securities transactions." According to this, "Cash and time deposit" is presented 75,471 million yen less than applying the previous manner. (ii) Securities borrowed and securities received as collateral, recorded as "Securities in custody" in the assets section and "Securities borrowed and deposited from customers" in the liabilities section, are no longer recognized on the balance | — <u>-</u> |
| collateralized securities transactions." | amount of assets and liabilities are presented 83,227 million yen less than applying the previous manner. (iii) Long-term guarantee securities deposited (12 million yen as of September 30, 2001), which was previously accounted for as "Long-term guarantee securities deposits," is accounted for as "Investment securities." (iv) "Margin accounts" appearing in both the assets and liabilities sections in prior years have been renamed "Margin account assets" in the assets section and "Margin account liabilities" in the liability section. (v) "Cash deposits as collateral for securities loaned" are presented as a sub-account of newly introduced "Payables on collateralized securities | (Changes in Uniform Accounting Standards of Securities Companies) Changes in consolidated financial statement due to the revision of the "Uniform Accounting Standards of Securities Companies" are as follows: 1. Consolidated Balance Sheet (i) Trusted money segregated for customers as fiduciary assets were previously included in "Cash and time deposits" in accordance with Clause 3, Article 47 of the Securities and Exchange Law of Japan. The newly introduced "Cash segregated as deposits" is made up of the trusted money segregated for customers as fiduciary assets and the former "Cash segregated as deposits related to securities transactions." According to this, "Cash and time deposit" is presented 82,711 million yen less than applying the previous manner. (ii) Securities borrowed and securities in custody" in the assets section and "Securities borrowed and deposited from customers" in the liabilities section, are no longer recognized on the balance sheet. According to this, the amount of assets and liabilities are presented 110,630 million yen less than applying the previous manner. (iii) Long-term guarantee securities deposited (869 million yen as of March 31, 2002), which was previously accounted for as "Long-term guarantee securities deposits," is accounted for as "Investment |

| (vi) "Net receivables arising from pre-settlement date trades " and "Suspense account for undelivered securities" accounts are newly introduced. 2. Consolidated interim Statement of Income (i) "Operating revenues" less "Interest expenses" is captioned as "Net operating revenues." (vi) "Net receivables arising from presented as a sub-account of newly introduced "Payables on collateralized securities transactions." (vi) "Net receivables arising from pre-settlement date trades " and "Suspense account for undelivered securities accounts are newly introduced. 2. Consolidated Statements of Income (ii) "Operating revenues" less (vi) "Net receivables arising from pre-settlement date trades " and "Suspense account for undelivered securities" accounts are newly introduced. 2. Consolidated Statements of Income (ii) "Operating revenues" less "Interest expenses" is captioned as "Net operating revenues." (iii) While dividends arising from stocks possessed not in regard to the securities business and other accompanying businesses had been accounted for as interest and dividend income in the prior years, they are included in the non-operating revenue in the current year. The effect of this treatment is 2 million yea, a decrease of operating or operating accounts and interest and decrease of operating accounts are newly introduced. | Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|---|---|-------------------------------------|--|
| i a decrease of operating i | 2001 (vi) "Net receivables arising from pre-settlement date trades " and "Suspense account for undelivered securities" accounts are newly introduced. 2. Consolidated interim Statement of Income (i) "Operating revenues" less "Interest expenses" is captioned as "Net operating | Six months ended September 30, 2002 | (iv) "Margin accounts" appearing in both the assets and liabilities sections in prior years have been renamed "Margin account assets" in the assets section and "Margin account liabilities" in the liability section. (v) "Cash deposits as collateral for securities loaned" are presented as a sub-account of newly introduced "Payables on collateralized securities transactions." (vi) "Net receivables arising from pre-settlement date trades " and "Suspense account for undelivered securities" accounts are newly introduced. 2. Consolidated Statements of Income (i) "Operating revenues" less "Interest expenses" is captioned as "Net operating revenues." (ii) While dividends arising from stocks possessed not in regard to the securities business and other accompanying businesses had been accounted for as interest and dividend income in the prior years, they are included in the non-operating revenue in the current year. The effect of this treatment is 2 million yen, |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-------------------------------------|---|--|
| | (Accounting for Treasury Stocks and Reversal of Legal Reserves) The Company applies "Accounting Standard for the Treasury Stocks and Reversal of Legal Reserves" (Accounting Standard No. 1, February 21, 2002, Accounting Standards Board of Japan) from the current period. There has been no effect on the Company's financial statements resulting from the initial application of this regulation. According to the Revision of the "Regulations of Consolidated Interim Financial Statements," the shareholders' equity part of the nonconsolidated interim balance sheet and the statements of retained earnings are prepared based on this revised Regulations. | |
| | | (Treasury Stock) Treasury stock that had been accounted for as current assets in the previous periods was reclassified to a component of the shareholders' equity at the end of the current year in accordance with the revision of the Regulations on Financial Statements. |

Notes to the Non-Consolidated Interim Financial Statements (Notes to the Non-Consolidated Interim Balance Sheet)

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-------------------------------------|-------------------------------------|-----------------------------------|
| ※1 Treasury Stocks included in | %1 | % 1 |
| the other current assets: | | |
| 0 million Yen | | |
| (96 shares) | | |
| ※2 Accumulated depreciation | ※2 Accumulated depreciation | ※2 Accumulated depreciation |
| deducted from tangible fixed | deducted from tangible fixed | deducted from tangible fixed |
| assets: | assets: | assets: |
| 243 million Yen | 362 million Yen | 293 million Yen |
| ※3 "Software costs" includes cost | *3 | ※3 "Software costs" includes cost |
| of in-house software under | | of in-house software under |
| development (150 million Yen). | | development (136 million Yen). |
| ×4 Assets collateralized are as fol | lows | , |

Six months ended September 30, 2001 (Millions of Yen)

| Liabilities requiring the collateral | | Assets collateralized | | | |
|---|---------------------|-----------------------|-----------------------|-------|--|
| | Outstanding balance | Investment securities | Tangible fixed assets | Total | |
| Short-term borrowings (excluding long-term borrowings to be repaid within 1 year) | | | | | |
| Borrowings from banks | 300 | 62 | | 62 | |
| Borrowings from securities finance companies | 80 | _ | _ | | |
| Loans from securities finance companies for margin trading | 16,679 | _ | | _ | |
| Long-term borrowings (including those to be repaid within 1 year) | | | | | |
| Borrowings from banks | 321 | _ | 92 | 92 | |
| Total | 17,379 | 62 | 92 | 155 | |

Six months ended September 30, 2002 (Millions of Yen)

| Liabilities requiring the collateral | | Assets collateralized | | | |
|---|---------------------|-----------------------|-----------------------|-------|--|
| | Outstanding balance | Investment securities | Tangible fixed assets | Total | |
| Short-term borrowings (excluding long-term borrowings to be repaid within 1 year) | | | | | |
| Borrowings from banks | 250 | 48 | - | 48 | |
| Long-term borrowings (including those to be repaid within 1 year) | | | | | |
| Borrowings from banks | 127 | | 90 | 90 | |
| Total | 377 | 48 | 90 | 138 | |

Year ended March 31, 2002 (Millions of Yen)

| Liabilities requiring the collateral | | Assets collateralized | | |
|---|---------------------|-----------------------|-----------------------|-------|
| | Outstanding balance | Investment securities | Tangible fixed assets | Total |
| Short-term borrowings (excluding long-term borrowings to be repaid within 1 year) | | | | |
| Borrowings from banks | 350 | 49 | _ | 49 |
| Long-term borrowings (including those to be repaid within 1 year) | | | | |
| Borrowings from banks | 240 | | 91 | 91 |
| Total | 590 | 49 | 91 | 140 |

| Note 1 The amounts of assets | Note 1 The amounts of assets | Note 1 The amounts of assets |
|------------------------------|------------------------------|------------------------------|
| collateralized shown in | collateralized shown in | collateralized shown in |
| the above represent | the above represent | the above represent |
| carrying values. | carrying values. | carrying values. |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-------------------------------------|-------------------------------------|----------------------------|
| 2 Besides the assets | 2 Besides the assets | 2 Besides the assets |
| shown in the above, the | shown in the above, the | shown in the above, the |
| securities bought by | securities bought by | securities bought by |
| customers using the | customers using the | customers using the |
| money loaned from the | money loaned from the | money loaned from the |
| Company's own fund, of | Company's own fund, of | Company's own fund, of |
| which fair value | which fair value | which fair value |
| amounted to 607 million | amounted to 572 million | amounted to 494 million |
| yen are collateralized for | yen are collateralized for | yen are collateralized for |
| the short-term | the short-term | the short-term |
| borrowings, 151 million | borrowings, 56 million | borrowings, 93 million |
| yen for the long-term | yen for the long-term | yen for the long-term |
| borrowings, 1,015 million | borrowings, 3,553 million | borrowings, 1,828 million |
| yen for the loans from | yen for the loans from | yen for the loans from |
| securities finance | securities finance | securities finance |
| companies, 655 million | companies, 59 million | companies, 184 million |
| yen for the securities | yen for the securities | yen for the securities |
| borrowed from securities | borrowed from securities | borrowed from securities |
| finance companies in a | finance companies in a | finance companies in a |
| general margin | general margin | general margin |
| transactions, | transactions, | transactions, |
| respectively. 14,685 | respectively. 26,599 | respectively. 17,242 |
| million yen of the | million yen of the | million yen of the |
| securities borrowed and | securities borrowed and | securities borrowed and |
| deposited from | deposited from | deposited from |
| customers are | customers are | customers are |
| collateralized for the | collateralized for the | collateralized for the |
| loans from securities | loans from securities | loans from securities |
| finance companies. | finance companies. | finance companies. |

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 | |
|--|---|---|--|
| 5 Fair values of securities | 5 Fair values of securities | 5 Fair values of securities | |
| received and deposited are | received and deposited are | received and deposited are | |
| as follows (excluding those | as follows (excluding those | as follows (excluding those | |
| listed in Note ※4) | listed in Note ※4) | listed in Note ※4) | |
| (1) Securities deposited | (1) Securities deposited | (1) Securities deposited | |
| (millions of Yen) | (millions of Yen) | (millions of Yen) | |
| ①Securities lent for | ①Securities lent for | ①Securities lent for | |
| customers' short 15,811 position of margin | customers' short 20,180 | customers' short 23,486 | |
| trading | trading | trading | |
| ②Collateralized | ②Collateralized | ②Collateralized | |
| securities for the | securities for the | securities for the | |
| loans from 17,899 | loans from 54,645 | loans from 38,250 | |
| securities companies | securities companies | securities companies | |
| (3) Securities Joaned | (3)Securities loaned | @Convition loaned | |
| for consumption 1,396 | for consumption 4,184 | for consumption 4,687 | |
| Margin securities | ①Long-term | 4Long-term | |
| deposited 5 | guarantoo | quarantee | |
| ⑤Long-term | securities 1,232 | securities 1,447 | |
| guarantee 12 | deposited | deposited | |
| securities | (2) Securities received | (2) Securities received (millions | |
| deposited | (millions of Yen) | of Yen) | |
| (2) Securities received | ①Securities | ①Securities | |
| (millions of Yen) ①Securities | received for customers' long 91,820 | received for customers' long 80,332 | |
| received for | customers' long 91,820 position of margin | customers' long 80,332 position of margin | |
| customers' long 45,777 | trading | trading | |
| position of margin | ②Collateralized | ②Collateralized | |
| trading | securities for | securities for | |
| ②Collateralized | borrowing 5,063 | borrowing 5,376 | |
| securities for | securities from | securities from | |
| borrowing 3,997 | securities finance | securities finance | |
| securities from 5,997 | companies ③Securities | companies ③Securities | |
| companies | horrowed and | borrowed and | |
| ③Securities | deposited from 104,654 | deposited from 110,630 | |
| horrowed and | customers | customers | |
| deposited from customers | | | |
| | | ※6 Bond is subordinated bond | |
| under the Article 2 of | under the Article 2 of | under the Article 2 of | |
| "Cabinet Office Ordinance on | "Cabinet Office Ordinance on | "Cabinet Office Ordinance on | |
| the Capital Adequacy Rule | the Capital Adequacy Rule | the Capital Adequacy Rule | |
| for Securities Companies" | for Securities Companies" | for Securities Companies" | |
| (Cabinet Office Ordinance | (Cabinet Office Ordinance | (Cabinet Office Ordinance | |
| No. 23, 2001). | No. 23, 2001). | No. 23, 2001). | |
| ※ 7 The Company accounts for | ※ 7 The Company accounts for | ※ 7 The Company accounts for | |
| Reserve for Securities | Reserve for Securities | Reserve for Securities | |
| Transactions for the possible | Transactions for the possible | Transactions for the possible | |
| customer losses by default of | customer losses by default of | customer losses by default of | |
| the securities company on | the securities company on | the securities company on | |
| securities transactions | securities transactions | securities transactions | |
| according to the Article 51 of | according to the Article 51 of | according to the Article 51 of | |
| the Securities Exchange | the Securities Exchange | the Securities Exchange | |
| Law. | Law. | Law. | |
| | | | |

(Notes to the Non-Consolidated Interim Statements of Income)

| Six months ended September 30, 2001 | Six months ended September 30, 2002 | Year ended March 31, 2002 |
|-------------------------------------|---|--|
| | | Year ended March 31, 2002 **1 Breakdown of net trading gains (Millions of Yen) Stocks 22 Bonds (1) Total 22 |
| | accounts for the special contribution of 364 million Yenas as a special loss. | |

| Six months ended | Six months ended | |
|---|------------------------------------|------------------------------------|
| September 30, 2001 | September 30, 2002 | Year ended March 31, 2002 |
| Financing lease transitions other | Financing lease transitions other | Financing lease transitions other |
| than those where title of the | than those where title of the | than those where title of the |
| property is transferred to lessee | property is transferred to lessee | property is transferred to lessee |
| Acquisition costs equivalent, | ① Acquisition costs equivalent, | ① Acquisition costs equivalent, |
| accumulated depreciation | accumulated depreciation | accumulated depreciation |
| equivalent and equivalent of | equivalent and equivalent of | equivalent and equivalent of |
| balance at the end of period | balance at the end of period | balance at the end of period |
| (Millions of Yen) | (Millions of Yen) | (Millions of Yen) |
| Acquisition costs equivalent | Acquisition costs equivalent | Acquisition costs equivalent |
| Equipment and instruments 409 | Equipment and instruments 373 | Equipment and instruments 378 |
| Software costs 350 | Software costs 341 | Software costs 341 |
| Total 760 | Total 714 | Total 719 |
| | | |
| Accumulated depreciation | Accumulated depreciation | Accumulated depreciation |
| equivalent | equivalent | equivalent |
| Equipment and instruments 155 | Equipment and instruments 211 | Equipment and instruments 168 |
| Software costs 124 | Software costs 201 | Software costs 158 |
| Total 279 | Total 412 | Total 326 |
| Equivalent of balance at end of | Equivalent of balance at end of | Equivalent of balance at end of |
| period | period | period |
| Equipment and instruments 255 | Equipment and instruments 162 | Equipment and instruments 210 |
| Software costs 226 | Software costs 140 | Software costs 183 |
| Total 481 | Total 302 | Total 393 |
| ② Present value of future lease | ② Present value of future lease | ② Present value of future lease |
| payment (Millions of Yen) | payment (Millions of Yen) | payment (Millions of Yen) |
| Within 1 year 179 | Within 1 year 180 | Within 1 year 179 |
| Over 1 year 310 | Over 1 year 132 | Over 1 year 223 |
| Total 489 | Total 312 | Total 402 |
| ③ Lease charge paid, depreciation | ③ Lease charge paid, depreciation | ③ Lease charge paid, depreciation |
| equivalent and interest equivalent | equivalent and interest equivalent | equivalent and interest equivalent |
| (Millions of Yen) | (Millions of Yen) | (Millions of Yen) |
| Lease charge paid 104 | Lease charge paid 94 | Lease charge paid 202 |
| Depreciation equivalent 98 | Depreciation equivalent 89 | Depreciation equivalent 190 |
| Interest equivalent 7 | Interest equivalent 5 | Interest equivalent 13 |
| ④ Calculation method for | ④ Calculation method for | ④ Calculation method for |
| depreciation equivalent | depreciation equivalent | depreciation equivalent |
| Lease term is regarded as | Same as the left column. | Same as the left column. |
| durable period and the residual | | |
| value is regarded as zero. | | |
| ⑤ Calculation method for | ⑤ Calculation method for | ⑤ Calculation method for |
| interest equivalent | interest equivalent | interest equivalent |
| The difference between total | Same as the left column. | Same as the left column. |
| amount of future lease payments | | |
| and acquisition costs equivalent | | |
| is regarded as interest equivalent | | |
| that is allocated to the each of | | |
| fiscal periods by interest method. | | |

(Notes to the Securities in the Company's Possession)

The shares of the Company's subsidiary do not have market price for the first half of fiscal 2001 and 2002 and the year ended March 31, 2002.

(Per Share Information)

Per share information for the Non-Consolidated Company is omitted for the Company disclosed consolidated interim financial statements.

(Subsequent Event)

| First half of fiscal 2002 | First half of fiscal 2002 | Year ended March 31, 2002 |
|---------------------------|---------------------------|--|
| | | (Resolution on issuance of new share purchase rights) The ordinary general shareholders' meeting held on June 16, 2002 resolved issuance of new share purchase rights as stock options to the Company's directors and employees as follows. |
| | | Number of shares to be issued: 401,000 common stocks or less Number of new-share purchase rights: 4,100 Price of new-share purchase rights: 0 Yen Payment per share: 1.05 times average of daily closing price for the month prior to the month when the subscription rights are issued. If the price calculated as such is lower than the closing price of the prior day of the issuance date, the |
| | | closing price substitute the calculated amount. 5. Period of exercise of rights: From July 15, 2005 to July 14, 2010 6. Detailed conditions will be set up on the stock option contract to be held between the Company and its employees. The number of shares and |
| | | exercise prices will be adjusted to reflect issuance of new shares. |

(2) Others

No relevant items.

Part 6 Other Additional Information

The Company has issued following documents from the first day of the first half of fiscal 2002 to the date of filing.

(1) Annual Securities Report Including Financial Statements under Japanese GAAP for the Year ended March 31, 2002 and its appendices

Filed to the Director of the Kanto Local Finance Bureau on June 17, 2002

- (2) Extraordinary Report for Stock options
 - Filed to the Director of the Kanto Local Finance Bureau on June 18, 2002
- (3) Amendment Report to the Extraordinary Report (Amendment for the report (2) above)
 Filed to the Director of the Kanto Local Finance Bureau on June 28, 2002
- (4) Amendment Report to the Annual Securities Report (Amendment for the report (1) above)
 Filed to the Director of the Kanto Local Finance Bureau on July 9, 2002
- (5) Report as to Acquisition of Its Own Shares by the Company
 Filed to the Director of the Kanto Local Finance Bureau on August 6, September 2, October 2,
 November 5 and December 3, 2002.

Information on the Company's Surety Company

No relevant Items.

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Consolidated Financial Summary under Japanese GAAP For the Nine Months Ended December 31, 2002

Date:

January 29, 2003

Company name (code number): Matsui Securities, Co., Ltd. (8628)

Head Office:

1-20-7, Nihombashi, Chuo-ku, Tokyo 103-8253, Japan

Stock exchange listing Representative:

(In Japan) Tokyo Michio Matsui:

For inquiries:

Toshihiro Takagi: Managing Director, Matsui Securities Co., Ltd.

TEL: +81-3-3281-3121

Application of US GAAP

None

Consolidated financial summary for the nine months ended December 31, 2002

(1) Operating results

Note: All figures in the financial statements are rounded off to the nearest millionth.

| | | NOIG. | All liguies in | tile illialiciai | Statements | are rounded o | in to the heal | rest minoritin. |
|------------------------------------|-------------------------|---------------------|------------------------|------------------|----------------------|---------------|----------------------|-----------------|
| | Operatin | g revenues | Net operating revenues | | Operating income | | Ordinary income | |
| | Millions of Yen) | Yr/Yr (% change) | (Millions) of Yen | (% change) | (Millions) of Yen | (% change) | (Millions) of Yen | (% change) |
| Nine months ended Dec. 31, 2002 | 10,325 | 11.3 | 9,424 | 12.7 | 2,800 | (24.8) | 2,792 | . (15.0) |
| Nine months ended Dec. 31, 2001 | 9,280 | | 8,365 | | 3,726 | | 3,286 | |
| Year ended Mar 31, 2002 | 12,785 | | 11,435 | | 4,368 | | 3,939 | |

| | Net income | | Earnings/share | Fully diluted earnings/share | Earnings/ shareholders' equity (yearly basis) | |
|------------------------------------|------------|---------------|----------------|------------------------------|---|--|
| | | r/Yr hange | (Yen) | (Yen) | (%) | |
| Nine months ended Dec. 31, 2002 | 1,187 (| 22.3) | 13.55 | 13.32 | 5.0 | |
| Nine months ended Dec. 31, 2001 | 1,529 | | 21.12 | 20.73 | 10.2 | |
| Year ended Mar. 31, 2002 | 1,870 | | 24.56 | 24.11 | 9.2 | |

Note

- 1. Investment gain and loss on equity method: None
- 2. Average number of shares outstanding

Nine months ended Dec. 31, 2002:

Nine months ended Dec. 31, 2001: Fiscal 2001:

87,610,849 shares 72,374,294 shares 76.131,268 shares

3. Change in accounting policies: None

(2) Financial positions

| | Total assets (Millions of Yen) | Shareholders' equity (Millions of Yen) | Shareholders' equity ratio (%) | Shareholders' equity/share (Yen) | |
|------------------------------------|--------------------------------|--|--------------------------------|--|--|
| Nine months ended Dec. 31, 2002 | 167,895 | 31,806 | 18.9 | 363.04 | |
| Nine months ended Dec. 31, 2001 | 153,124 | 30,702 | 20.1 | 350.44 | |
| Year ended Mar. 31, 2002 | 187,606 | 31,124 | 16.6 | 355.25 | |

1. Number of shares outstanding Note:

December 31, 2002: December 31, 2001:

87,610,776 shares 87,610,912 shares 87,610,912 shares

March 31, 2002: 2. Shareholders' equity ratio = Total shareholders' equity / Total liabilities and shareholders' equity (3) Scope of consolidation and equity method

Consolidated subsidiaries:

1 company

Affiliates applicable of equity method:

None

(4) Change in scope of consolidation and equity method

Change in scope of consolidation and equity method:

None

Notice to readers:

The accompanying consolidated financial statements have been prepared in accordance with the provision set forth in the Commercial Code of Japan and the Securities and Exchange Law, and in conformity with accounting principles and practices generally accepted in Japan, which are different in certain respects from the application and disclosure requirements of International Accounting Standards.

The consolidated financial statements are not intended to present the financial position and results of operations in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

An Outlook for Consolidated Operating Results for the Nine Months Ended December 31, 2002

Translation omitted.

Consolidated Balance Sheets

| | | | (Millions of Yen) |
|--|-------------------|-------------------|-------------------|
| Item | December 31, 2001 | December 31, 2002 | March 31, 2002 |
| (Assets) | | | |
| I Current Assets | | | |
| Cash and time deposits | 7,154 | 1,613 | 7,472 |
| Cash segregated as deposits | 76,458 | 76,281 | 83,200 |
| Trading assets | 2 | 15 | _ |
| Net receivables arising from pre-settlement date trades | 0 | - | 33 |
| Margin account assets: | 63,079 | 81,164 | 89,526 |
| Loans receivable from customers | 53,638 | 76,192 | 84,201 |
| Cash deposits as collateral for securities borrowed from securities finance companies Receivables from customers | 9,441 | 4,972 | 5,324 |
| and others | 46 | 90 | 5 |
| Short-term guarantee deposits | 1,066 | 2,650 | 2,245 |
| Others | 764 | 2,101 | 1,353 |
| Allowance for doubtful accounts | (34) | (84) | (59) |
| Total current assets | 148,534 | 163,831 | 183,774 |
| II Fixed assets | | | |
| 1 Tangible fixed assets | 1,058 | 914 | 1,013 |
| 2 Intangible assets | 2,139 | 2,071 | 1,397 |
| Software costs | 2,090 | 2,013 | 1,352 |
| Others | 49 | 57 | 45 |
| 3 Investments and others | 1,393 | 1,079 | 1,421 |
| Investment securities | 878 | 827 | 1,053 |
| Others | 515 | 303 | 368 |
| Allowance for doubtful accounts | | (51) | _ |
| Total fixed assets | 4,590 | 4,064 | 3,832 |
| Total assets | 153,124 | 167,895 | 187,606 |

| | | | | (Millions of Yen) |
|---|--|-------------------|-------------------|-------------------|
| | ltem · | December 31, 2001 | December 31, 2002 | March 31, 2002 |
| | (Liabilities) | | | |
| Ī | Current liabilities | | | |
| | Trading assets | 2 | _ | - |
| | Net payables from pre-settlement date trades | - | 1 | _ |
| | Margin account liabilities: | 37,480 | 42,018 | 59,571 |
| | Loans from securities finance companies | 14,354 | 23,413 | 38,420 |
| | Proceeds of securities sold on customers' accounts | 23,126 | 18,605 | 21,151 |
| | Payables on collateralized securities transactions: | 1,018 | 2,253 | 4,735 |
| | Cash deposits as collateral for securities loaned | 1,018 | 2,253 | 4,735 |
| | Deposits received | 32,532 | 34,393 | 39,113 |
| | Guarantee deposits | 47,587 | 48,447 | 48,535 |
| | received Suspense account for undelivered securities | 3 | 5 | 2 |
| | Short-term borrowings | 602 | 5,720 | 512 |
| | Accrued income taxes | 702 | - | 1,320 |
| | Accrued bonuses | 82 | 68 | 111 |
| | Others | 957 | 1,015 | 1,373 |
| | Total current liabilities | 120,964 | 133,918 | 155,272 |
| П | Long-term liabilities | | | |
| | Bond | 500 | 500 | 500 |
| | Long-term borrowings | 104 | 534 | 78 |
| | Accrued severance indemnities | 211 | - | - |
| | Reserve for directors' retirement bonuses | | 291 | _ |
| | Installment purchase obligation | 224 | _ | 143 |
| | Others | | 165 | 0 |
| ŀ | Total long-term liabilities | 1,039 | 1,490 | 721 |
| Ш | Statutory reserves | | | |
| | Reserve for securities transactions | 418 | 681 | 488 |
| | Total statutory reserves | 418 | 681 | 488 |
| Т | otal liabilities | 122,421 | 136,089 | 156,482 |

(Millions of Yen)

| Item | December 31, 2001 | December 31, 2002 | March 31, 2002 |
|--|-------------------|-------------------|------------------|
| . 1,61(1 | December 51, 2001 | December 51, 2002 | 1810(0) 01, 2002 |
| (Shareholders' equity) | | ; | |
| I Common stock | 11,381 | - | 11,381 |
| ■ Additional paid-in capital | 9,230 | _ | 9,230 |
| Ⅲ Retained earnings | 9,970 | _ | 10,311 |
| IV Net unrealized gain on investments | 122 | | 203 |
| V Treasury stock | (0) | | (0) |
| Total shareholders' equitiy | 30,702 | | 31,124 |
| I Common stock | - | 11,381 | _ |
| □ Capital reserves | - | 9,230 | _ |
| Ⅲ Earned surplus | <u> </u> | 11,219 | _ |
| Net unrealized gain on investment | _ | (23) | _ |
| V Treasury stock | _ | (0) | |
| Total shareholders' equity | _ | 31,806 | _ |
| Total liabilities and shareholders' equity | 153,124 | 167,895 | 187,606 |

Note: The representation for the breakdown of shareholders' equity has been changed for the balance sheet as of December 31, 2002 pursuant to the revision of the "Regulations of Consolidated Financial Statements" (Ministry of Finance Ordinance No. 28, 1976).

Consolidated Statements of Income

| | item | Nine Months ended December 31, 2001 | Nine Months ended December 31, 2002 | Year ended March 31, 2002 |
|----|--|--|--|------------------------------|
| I | Operating revenues | | | |
| | Commissions | 7,480 | 7,907 | 10,215 |
| | Net gain on trading | 23 | (14) | 22 |
| | Interest and dividend income | 1,776 | 2,432 | 2,549 |
| | Total operating revenues | 9,280 | 10,325 | 12,785 |
| I | Interest expenses | 915 | 902 | 1,350 |
| | Net operating revenues | 8,365 | 9,424 | 11,435 |
| Ш | Selling, general and administrative expenses | 4,639 | 6,623 | 7,067 |
| | Transaction related expenses | 1,419 | 1,241 | 1,857 |
| | Employees' compensation and benefits | 1,406 | 1,338 | 1,874 |
| | Occupancy and rental | 586 | 542 | 799 |
| | Data processing and office supplies | 666 | 1,915 | 964 |
| | Depreciation | 458 | 1,418 | 1,437 |
| | Duties and taxes other than income taxes | 25 | 20 | 29 |
| | Provision of allowance for doubtful account | _ | 75 | 7 |
| | Others | 79 | 74 | 100 |
| | Operating income | 3,726 | 2,800 | 4,368 |
| IV | Non-operating income | 25 | 9 | 34 |
| v | Non-operating expenses | 464 | 18 | 463 |
| | Ordinary income | 3,286 | 2,792 | 3,939 |
| VI | Special profits | 23 | 162 | 76 |
| VI | Special losses | 346 | 881 | 421 |
| | Income before income taxes | 2,963 | 2,073 | 3,595 |
| | Income taxes - current | 1,490 | 685 | 2,108 |
| | Income taxes – deferred | (56) | 200 | (383) |
| | Net income | 1,529 | 1,187 | 1,870 |

(Supplementary Information)

A Summary of Quarterly Consolidated Statements of Income (for Nine Months Each)

| | | | | | | | (Million | s of Yen) |
|--|----------------------------|--------------------------|---|---------------------------|--|--|---|---------------------------|
| | 1Q | 2Q | 3Q | 4Q | Total | 1Q | 2Q | 3Q |
| Item | Fiscal 2001 | Fiscal 2001 | Fiscal 2001 | Fiscal 2001 | Fiscal 2001 | Fiscal 2002 ('02. 4. 1 ₁ | | Fiscal 2002 ,'02.10. 1 |
| | (101. 4. 1) (101. 6.30) | (101. 7. 1) 101. 9.30 | (^{'01.10.} 1 ₎ (^{'01.12.31}) | (102. 1. 1) 102. 3.31) | ('01. 4. 1 ₎ ('02. 3.31) | (102. 4. 1) (102. 6.30) | (^{'02.} 7. 1) (^{02.} 9.30) | (02.10. 1) (02.12.31) |
| Operating revenues | 2,918 | 3,175 | 3,186 | 3,505 | 12,785 | 3,493 | 3,485 | 3,348 |
| Commissions | 2,427 | 2,448 | 2,606 | 2,734 | 10,215 | 2,777 | 2,588 | 2,542 |
| Net gain on trading | 12 | 6 | 5 | (2) | 22 | 0 | (8) | (5) |
| Interest and dividend income | 480 | 722 | 575 | 773 | 2,549 | 716 | 905 | 812 |
| Interest expenses | 191 | 412 | 312 | 435 | 1,350 | 245 | 329 | 328 |
| Net gain on trading | 2,728 | 2,763 | 2,874 | 3,070 | 11,435 | 3,248 | 3,156 | 3,020 |
| Selling, general and administrative expenses | 1,503 | 1,524 | 1,612 | 2,428 | 7,067 | 2,921 | 1,827 | 1,875 |
| Transaction related expenses | 487 | 485 | 447 | 439 | 1,857 | 429 | 409 | 403 |
| Employees' compensation and benefits | 477 | 433 | 496 | 468 | 1,874 | 480 | 427 | 432 |
| Occupancy and rental | 194 | 202 | 190 | 213 | 799 | 285 | 169 | 89 |
| Data processing and office supplies | 173 | 184 | 310 | 297 | 964 | 555 | 659 | 701 |
| Depreciation | 138 | 184 | 135 | 979 | 1,437 | 1,123 | 141 | 154 |
| Duties and taxes other than income taxes | 11 | 11 | 3 | 4 | 29 | 10 | 7 | 4 |
| Provision of allowance for doubtful accounts | _ | _ | _ | 7 | 7 | _ | _ | 75 |
| Others | 23 | 25 | 31 | 20 | 100 | 39 | 16 | 18 |
| Operating income | 1,224 | 1,239 | 1,263 | 643 | 4,368 | 328 | 1,328 | 1,144 |
| Non-operating income and expenses | 9 | (448) | (0) | 10 | (429) | (11) | 3 | (0) |
| Ordinary income | 1,233 | 791 | 1,262 | 653 | 3,939 | 316 | 1,331 | 1,144 |
| Special profits and losses | (76) | (169) | (79) | (21) | (345) | (344) | (278) | (98) |
| Income before income taxes | 1,157 | 622 | 1,183 | 632 | 3,595 | (27) | 1,054 | 1,047 |
| Income taxes – current | 537 | 402 | 551 | 618 | 2,108 | 2 | 48 | 635 |
| Income taxes – deferred | 20 | (92) | 16 | (327) | (383) | (12) | 400 | (188) |
| Net income | 601 | 312 | 617 | 341 | 1,870 | (18) | 605 | 599 |
| | | | | | | | | |

Non-Consolidated Financial Summary under Japanese GAAP For the Nine Months Ended December 31, 2002

Date:

January 29, 2003

Company name (code number): Matsui Securities, Co., Ltd. (8628)

Head Office:

1-20-7, Nihombashi, Chuo-ku, Tokyo 103-8253, Japan

Stock exchange listing

(In Japan) Tokyo Michio Matsui:

Representative: For inquiries:

Toshihiro Takagi: Managing Director, Matsui Securities Co., Ltd.

TEL: +81-3-3281-3121

Shares for 1 Unit

100 shares

Non-consolidated financial summary for the nine months ended December 31, 2002

(1) Operating results

Note: All figures in the financial statements are rounded off to the nearest millionth.

| | Operatin | Operating revenues Ne | | Net operating revenues | | Operating income | | Ordinary income | |
|------------------------------------|-------------------------|-----------------------|-----------------------|------------------------|----------------------|-----------------------|----------------------|-----------------|--|
| | Millions of Yen) | (Yr/Yr (% change) | (Millions) of Yen) | (Yr/Yr (% change) | (Millions) of Yen | (Yr/Yr (% change) | (Millions) of Yen | (% change) | |
| Nine months ended Dec. 31, 2002 | 10,325 | 11.3 | 9,424 | 12.7 | 2,791 | (24.9) | 2,782 | (15.0) | |
| Nine months ended Dec. 31, 2001 | 9,280 | | 8,365 | | 3,715 | | 3,271 | | |
| Year ended Mar. 31, 2002 | 12,785 | | 11,435 | | 4,357 | | 3,921 | | |

| | Net inc | ome | Earnings/share | Fully diluted earnings/share | Earnings/ shareholders' equity (yearly basis) |
|------------------------------------|---------|----------|----------------|---------------------------------|---|
| | | % change | (Yen) | (Yen) | (%) |
| Nine months ended Dec. 31, 2002 | 1,182 | (22.2) | 13.49 | 13.26 | 5.0 |
| Nine months ended Dec. 31, 2001 | 1,520 | | 21.00 | 20.61 | 10.1 |
| Year ended Mar. 31, 2002 | 1,859 | | 24.42 | 23.98 | 9.2 |

Note

1. Average number of shares outstanding

Nine months ended Dec. 31, 2002: Nine months ended Dec. 31, 2001:

87,610,849 shares 72,374,294 shares

Fiscal 2001:

76,131,268 shares

2. Change in accounting policies: None

(2) Financial positions

| | Total assets | Shareholders' equity | Shareholders' equity ratio | Shareholders' equity/share | Capital adequacy ratio |
|------------------------------------|-------------------|----------------------|----------------------------|----------------------------|------------------------|
| | (Millions of Yen) | (Millions of Yen) | (%) | (Yen) | (%) |
| Nine months ended Dec. 31, 2002 | 167,851 | 31,762 | 18.9 | 362.54 | 838.7 |
| Nine months ended Dec. 31, 2001 | 153,082 | 30,666 | 20.0 | 350.02 | 1,018.2 |
| Year ended Mar. 31, 2002 | 187,560 | 31,086 | 16.6 | 354.82 | 843.4 |

Note:

1. Number of shares outstanding

December 31, 2002: December 31, 2001: 87,610,776 shares 87,610,912 shares 87,610,912 shares

2. Number of treasury stock outstanding

March 31, 2002: December 31, 2002 December 31, 2001

March 31, 2002

304 shares 168 shares 168 shares

3. Shareholders' equity ratio = Total shareholders' equity / Total liabilities and shareholders' equity

Notice to readers:

The accompanying non-consolidated financial statements have been prepared in accordance with the provision set forth in the Commercial Code of Japan and the Securities and Exchange Law, and in conformity with accounting principles and practices generally accepted in Japan, which are different in certain respects from the application and disclosure requirements of International Accounting Standards.

The non-consolidated financial statements are not intended to present the financial position and results of operations in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

Non-Consolidated Balance Sheets

| | | | (Willions of Yen) |
|---|-------------------|-------------------|-------------------|
| ltem | December 31, 2001 | December 31, 2002 | March 31, 2002 |
| (Assets) | | | |
| I Current assets | | | |
| Cash and time deposits | 7,089 | 1,530 | 7,401 |
| Cash segregated as deposits | 76,458 | 76,281 | 83,200 |
| Trading assets | 2 | 15 | - |
| Net receivables arising from pre-settlement date trades | 0 | - | 33 |
| Margin account assets: | 63,079 | 81,164 | 89,526 |
| Loans receivable from customers Cash deposits as collateral | 53,638 | 76,192 | 84,201 |
| for securities borrowed from securities finance companies | 9,441 | 4,972 | 5,324 |
| Receivables from customers and others | 46 | 90 | 5 |
| Short-term guarantee deposits | 1,066 | 2,650 | 2,245 |
| Others | 758 | 2,095 | 1,347 |
| Allowance for doubtful accounts | (34) | (84) | (59) |
| Total current assets | 148,464 | 163,743 | 183,698 |
| II Fixed assets | | | |
| 1 Tangible fixed assets | 702 | 566 | 660 |
| 2 Intangible assets | 2,139 | 2,071 | 1,397 |
| Software costs | 2,090 | 2,013 | 1,352 |
| Others | 49 | 57 | 45 |
| 3 Investments and others | 1,777 | 1,471 | 1,805 |
| Investment securities | 878 | 827 | 1,053 |
| Shares of affiliated company | 450 | 450 | 450 |
| Others | 449 | 245 | 302 |
| Allowance for doubtful accounts | _ | (51) | _ |
| Total fixed assets | 4,618 | 4,108 | 3,862 |
| Total assets | 153,082 | 167,851 | 187,560 |

| | Item | December 31, 2001 | December 31, 2002 | March 31, 2002 |
|---|--|-------------------|-------------------|----------------|
| I | (Liabilities) Current liabilities | | | |
| 1 | Trading assets | 2 | _ | _ |
| | Net payables from pre-settlement date trades | | 1 | - |
| | Margin account liabilities | 37,480 | 42,018 | 59,571 |
| | Loans from securities finance companies | 14,354 | 23,413 | 38,420 |
| | Proceeds of securities sold on customers' accounts | 23,126 | 18,605 | 21,151 |
| | Payables on collateralized securities transactions | 1,018 | 2,253 | 4,735 |
| | Cash deposits as collateral for securities loaned | 1,018 | 2,253 | 4,735 |
| | Deposits received | 32,532 | 34,393 | 39,113 |
| | Guarantee deposits received | 47,587 | 48,447 | 48,535 |
| | Suspense account for undelivered securities | 3 | 5 | 2 |
| | Short-term borrowings | 602 | 5,720 | 512 |
| Ì | Accrued income taxes | 698 | = | 1,314 |
| ļ | Accrued bonuses | 82 | 68 | 111 |
| | Others | 955 | 1,014 | 1,371 |
| | Total current liabilities | 120,959 | 133,918 | 155,265 |
| П | Long-term liabilities | | · | |
| | Bond | 500 | 500 | 500 |
| | Long-term borrowings | 104 | 534 | 78 |
| | Accrued severance indemnities | 211 | _ | - |
| | Reserve for directors' retirement indemnities | - | 291 | _ |
| | Installment purchase obligation | 224 | - | 143 |
| | Others | - | 165 | |
| | Total long-term liabilities | 1,039 | 1,490 | 721 |
| Ш | Statutory reserves | | | |
| | Reserve for securities transactions | 418 | 681 | 488 |
| | Total statutory reserves | 418 | 681 | 488 |
| T | otal liabilities | 122,416 | 136,088 | 156,474 |

(Millions of Yen)

| | | | | (Millions of Yen |
|----|---|-------------------|-------------------|------------------|
| | Item | December 31, 2001 | December 31, 2002 | March 31, 2002 |
| | (Shareholders' equity) | | | • |
| I | Common stock | 11,381 | _ | 11,381 |
| II | Additional paid-in capital | 9,230 | _ | 9,230 |
| Ш | Earned surplus reserve | 159 | _ | 159 |
| IV | Other retained earnings | | | |
| | 1 Voluntary reserves | 4,250 | - | 4,250 |
| | Special purpose reserves | 4,250 | _ | 4,250 |
| | 2 Unappropriated retained earnings | 5,525 | _ | 5,864 |
| | Total other retained earnings | 9,775 | _ | 10,114 |
| V | Net unrealized gain on investment | 122 | - | 203 |
| VI | Treasury stock | (0) | _ | (0) |
| To | tal shareholders' equity | 30,666 | | 31,086 |
| I | Common stock | | 11,381 | _ |
| П | Capital reserves | | | |
| | Additional paid-in capital | _ | 9,230 | _ |
| | Total capital reserves | _ | 9,230 | |
| Ш | Earned surplus | | | |
| | 1 Earned surplus reserves | _ | 159 | _ |
| | 2 Voluntary reserves | _ | 4,250 | _ |
| | Special purpose reserves | | 4,250 | _ |
| | 3 Unappropriated retained earnings | _ | . 6,767 | _ |
| | Total earned surplus | | 11,175 | _ |
| IV | Net unrealized gain on investment | - | (23) | - |
| V | Treasury stock | _ | (0) | |
| | tal shareholders' equity | | 31,762 | |
| | ital liabilities and shareholders' uity | 153,082 | 167,851 | 187,560 |

Note: The representation for the breakdown of shareholders' equity has been changed for the balance sheet as of December 31, 2002 pursuant to the revision of the "Regulations of Non-Consolidated Financial Statements" (Ministry of Finance Ordinance no. 59, 1963).

Non-Consolidated Statements of Income

| | Item | Nine months ended | Nine months ended | Year ended |
|----|---|-------------------|-------------------|----------------|
| | itom , | December 31, 2001 | December 31, 2002 | March 31, 2002 |
| I | Operating revenues | | | |
| | Commissions | 7,480 | 7,907 | 10,215 |
| | Net gain on trading | 23 | (14) | 22 |
| | Interest and dividend income | 1,776 | 2,432 | 2,549 |
| | Total operating revenues | 9,280 | 10,325 | 12,785 |
| П | Interest expenses | 915 | 902 | 1,350 |
| | Net operating revenues | 8,365 | 9,424 | 11,435 |
| Ш | Selling, general and administrative expenses | 4,650 | 6,633 | 7,079 |
| | Transaction related expenses | 1,418 | 1,241 | 1,857 |
| | Employees' compensation and benefits | 1,403 | 1,335 | 1,869 |
| | Occupancy and rental | 613 | 567 | 833 |
| | Data processing and office supplies | 666 | 1,915 | 964 |
| | Depreciation | 451 | 1,412 | 1,427 |
| | Duties and taxes other than income taxes Provision of allowance for | 19 h | 15 75 | 22 7 |
| | doubtful account Others | 79 | 73 | 99 |
| | Operating income | 3,715 | 2,791 | 4,357 |
| IV | Non-operating income | 20 | 9 | 28 |
| V | Non-operating expenses | 464 | 18 | 463 |
| | Ordinary income | 3,271 | 2,782 | 3,921 |
| VI | Special profits | 23 | 162 | 76 |
| VI | Special losses | 346 | 881 | 421 |
| | Income before income taxes | 2,948 | 2,063 | 3,576 |
| | Income taxes – current | 1,484 | 682 | 2,100 |
| | Income taxes – deferred | (56) | 200 | (383) |
| | Net income | 1,520 | 1,182 | 1,859 |

Supplementary Information for Non-Consolidated Financial Summary

1. Commission Revenues

(1) Commission Revenues by Item

(Millions of Yen)

| | Nine months ended December 31, 2002 (A) | Nine months ended December 31, 2001 (B) | Comparison (A) / (B) | Year ended March 31, 2002 |
|-------------------------------|---|---|-------------------------|------------------------------|
| Brokerage commission | 7,378 | 7,015 | 105.2% | 9,543 |
| (Stocks) | 7,308 | 6,980 | 104.7% | 9,489 |
| (Bonds) | _ | 1 | _ | 1 |
| (Beneficiary certificates) | 64 | 35 | 183.5% | 54 |
| (Others) | 6 | | _ | |
| Underwriting and selling | 13 | _ | | _ |
| Subscription and distribution | 15 | 146 | 10.3% | 157 |
| Others | 501 | 319 | 157.3% | 514 |
| Total | 7,907 | 7,480 | 105.7% | 10,215 |

(2) Commission Revenues by Product

(Millions of Yen)

| | Nine months ended December 31, 2002 (A) | Nine months ended December 31, 2001 (B) | Comparison (A) / (B) | Year ended March 31, 2002 |
|--------------------------|---|---|-------------------------|------------------------------|
| Stocks | 7,507 | 7,224 | 103.9% | 9,798 |
| Bonds | _ | 1 | _ | 2 |
| Beneficiary certificates | 64 | 52 | 121.6% | 73 |
| Others | 336 | 203 | 165.6% | 342 |
| Total | 7,907 | 7,480 | 105.7% | 10,215 |

2. Net Trading Gains

(Millions of Yen)

| | | Nine months ended December 31, 2002 (A) | Nine months ended December 31, 2001 (B) | Comparison (A) / (B) | Year ended March 31, 2002 |
|-------|--------|---|---|-------------------------|------------------------------|
| Stock | S | (14) | 24 | _ | 22 |
| Bond | S | 0 | (1) | _ | (1) |
| | Bonds | _ | (1) | | (1) |
| | Others | 0 | | | _ |
| Total | | (14) | 23 | | 22 |

3. Stock Trading

(Millions of shares, Millions of Yen)

| | Nine months ended December 31, 2002 (A) | | Nine months ended December 31, 2001 (B) | | Comparison (A) / (B) | | Year ended March 31, 2002 | |
|---------------------------------------|---|-----------|---|-----------|-------------------------|--------|------------------------------|-----------|
| | Number of shares | Value | Number of shares | Value | Number of shares | Value | Number of shares | Value |
| Total | 9,599 | 4,327,047 | 9,261 | 4,051,252 | 103.7% | 106.8% | 12,797 | 5,520,103 |
| (Proprietary trading) | 8 | 7,302 | 30 | 27,393 | 27.4% | 26.7% | 34 | 33,934 |
| (Brokerage) | 9,591 | 4,319,745 | 9,232 | 4,023,859 | 103.9% | 107.4% | 12,763 | 5,486,170 |
| Brokerage / Total | 99.9% | 99.8% | 99.7% | 99.3% | | | 99.7% | 99.4% |
| Brokerage commission per shares (Yen) | 0. | 73 | 0. | .71 | | | 0. | 70 |

4. Underwriting and Selling, Subscription and Distribution

(Millions of shares, Millions of Yen)

| | | | Nine months ended December 31, 2002 (A) | Nine months ended December 31, 2001 (B) | Comparison (A) / (B) | Year ended March 31, 2002 |
|------------------------------|-----------------------------|--------------------|---|---|-------------------------|------------------------------|
| | Stocks | (Number of shares) | 0 | _ | <u> </u> | _ |
| a⊆ | | (Value) | 442 | _] | _ | _ |
| Unde and | Bonds | (Face value) | _ | _ | - | - |
| Underwriting and Selling | Beneficiary certificates | (Face value) | _ | _ | _ | _ |
| ق ت | Commercial paper and others | (Face value) | | _ | _ | _ |
| 44 | Stocks | (Number of shares) | 0 | 3 | 1.4% | 3 |
| Sub | | (Value) | 942 | 4,256 | 22.1% | 4,826 |
| Stri | Bonds | (Face value) | _ | 160 | _ | 180 |
| Subscription Distribution | Beneficiary certificates | (Face value) | 211 | 3,511 | 6.0% | 3,511 |
| and | Commercial paper and others | (Face value) | 14 | _ | _ | _ |

5. Capital Adequacy Ratio

(Millions of Yen)

| | | | As of December 31, 2002 | As of December 31, 2001 | As of March 31, 2002 |
|-------------------------|-----------------------------------|-----------|----------------------------|----------------------------|-------------------------|
| Tier I capital | | (A) | 31,762 | 30,544 | 30,604 |
| Tier II capital | Net unrealized gain on investment | | _ | 122 | 203 |
| | Statutory reserves | | 680 | 418 | 488 |
| | Allowance for doubtful accounts | | 83 | 34 | 59 |
| | Subordinate debts | | 500 | 500 | 500 |
| | Total | (B) | 1,264 | 1,074 | 1,250 |
| Assets to be ded | ducted from equity capital | (C) | 3,978 | 4,043 | 3,075 |
| Equity capital after of | deduction $(A) + (B) - (C)$ | (D) | 29,048 | 27,575 | 28,779 |
| Risk | Market risk | | 78 | 90 | 111 |
| | Counter party risk | | 1,746 | 1,351 | 1,903 |
| | Basic risk | | 1,637 | 1,267 | 1,398 |
| | Total | (E) | 3,463 | 2,708 | 3,412 |
| Capital Adequad | cy Ratio | (D) / (E) | 838.7% | 1,018.2% | 843.4% |

Note1: Capital adequacy ratio as of March 31, 2002 is calculated with appropriated retained earnings being deducted from Tier I capital. Amounts for December 31, 2002 are rounded down to the nearest millionth while those for December 31, 2001 and March 31, 2002 are rounded off to the nearest millionth.

A Summary of Quarterly Non-Consolidated Statements of Income (for Nine Months Each)

| (1 | Aill | ions | ٥f | Yen) | |
|------|-------|-------|----|------|--|
| _ (P | VIIII | 10115 | u | 1011 | |

| | | | | | | | (141111) | 1100117 |
|--|----------------------------|-------------|---------------------------|----------------------------|----------------------------|--------------------------|---------------------------|---------------------------|
| | 1Q | 2Q | 3Q | 4Q | Total | 1Q | 2Q | 3Q |
| Item | Fiscal 2001 ('01. 4. 1) | Fiscal 2001 | Fiscal 2001 (01.10. 1) | Fiscal 2001 | Fiscal 2001 ,'01. 4. 1, | Fiscal 2002 | Fiscal 2002 ,'02. 7. 1 | Fiscal 2002 /02.10. 1 |
| | (101. 6.30) | (01. 9.30) | (01.12.31) | ('02. 1. 1) ('02. 3.31) | (102. 3.31) | (02. 4. 1) (02. 6.30) | (102. 9.30) | (102.10.1) (102.12.31) |
| Operating revenues | 2,918 | 3,175 | 3,186 | 3,505 | 12,785 | 3,493 | 3,485 | 3,348 |
| Commissions | 2,427 | 2,448 | 2,606 | 2,734 | 10,215 | 2,777 | 2,588 | 2,542 |
| Net gain on trading | 12 | 6 | 5 | (2) | 22 | 0 | (8) | (5) |
| Interest and dividend income | 480 | 722 | 575 | 773 | 2,549 | 716 | 905 | 812 |
| Interest expenses | 191 | 412 | 312 | 435 | 1,350 | 245 | 329 | 328 |
| Net gain on trading | 2,728 | 2,763 | 2,874 | 3,070 | 11,435 | 3,248 | 3,156 | 3,020 |
| Selling, general and administrative expenses | 1,505 | 1,529 | 1,615 | 2,429 | 7,079 | 2,921 | 1,832 | 1,880 |
| Transaction related expenses | 487 | 485 | 447 | 439 | 1,857 | 429 | 409 | 403 |
| Employees' compensation and benefits | 476 | 432 | 494 | 466 | 1,869 | 477 | 426 | 432 |
| Occupancy and rental | 203 | 211 | 199 | 220 | 833 | 292 | 177 | 97 |
| Data processing and office supplies | 173 | 184 | 310 | 297 | 964 | 555 | 659 | 701 |
| Depreciation | 136 | 182 | 133 | 977 | . 1,427 | 1,121 | 139 | 152 |
| Duties and taxes other than income taxes | 8 | 10 | 2 | 3 | 22 | 7 | 6 | 2 |
| Provision of allowance for doubtful accounts | _ | _ | _ | 7 | 7 | _ | _ | 75 |
| Others | 23 | 25 | 31 | 20 | 99 | 39 | 16 | 18 |
| Operating income | 1,222 | 1,234 | 1,259 | 641 | 4,357 | 327 | 1,324 | 1,139 |
| Non-operating income and expenses | 7 | (449) | (2) | 9 | (435) | (12) | 2 | 1 |
| Ordinary income | 1,230 | 785 | 1,257 | 650 | 3,921 | 315 | 1,326 | 1,140 |
| Special profits and losses | (76) | (169) | (79) | (21) | (345) | (343) | (278) | (98) |
| Income before income taxes | 1,154 | 616 | 1,178 | 629 | 3,576 | (28) | 1,049 | 1,042 |
| Income taxes – current | 536 | 400 | 549 | 616 | 2,100 | 2 | 47 | 634 |
| Income taxes – deferred | 20 | (92) | 16 | (327) | (383) | (12) | 400 | (188) |
| Net income | 598 | 308 | 613 | 339 | 1,859 | (18) | 603 | 597 |
| | | | | | | | | |

7. Operational information for Netstock

First half of fiscal 1999

| | Apr. 1999 | May 1999 | Jun. 1999 | Jul. 1999 | Aug. 1999 | Sep. 1999 |
|--|-----------|----------|-----------|-----------|-----------|-----------|
| Number of Netstock accounts | 4,097 | 5,226 | 6,401 | 8,679 | 10,586 | 13,286 |
| (Change) | (854) | (1,129) | (1,175) | (2,278) | (1,907) | (2,700) |
| Number of Netstock margin accounts | 427 | 531 | 651 | 803 | 1,067 | 1,418 |
| (Change) | (68) | (104) | (120) | (152) | (264) | (351) |
| Number of share trades via Netstock | 14,569 | 12,455 | 20,139 | 26,819 | 28,068 | 39,609 |
| Total value of shares traded via Netstock (Millions of Yen) | 11,434 | 9,561 | 17,989 | 27,287 | 26,995 | 38,689 |

Second half of fiscal 1999

| | Oct. 1999 | Nov. 1999 | Dec. 1999 | Jan. 2000 | Feb. 2000 | Mar. 2000 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| Number of Netstock accounts | 18,085 | 20,823 | 22,714 | 24,815 | 27,577 | 29,768 |
| (Change) | (4,799) | (2,738) | (1,891) | (2,101) | (2,762) | (2,191) |
| Number of Netstock margin accounts | 2,987 | 3,681 | 4,136 | 4,539 | 5,007 | 5,453 |
| (Change) | (1,569) | (694) | (455) | (403) | (468) | (446) |
| Number of share trades via Netstock | 94,385 | 146,952 | 141,655 | 153,773 | 181,408 | 211,176 |
| Total value of shares traded via Netstock (Millions of Yen) | 92,902 | 170,220 | 163,266 | 180,021 | 234,337 | 248,548 |

First half of fiscal 2000

| | Apr. 2000 | May 2000 | Jun. 2000 | Jul. 2000 | Aug. 2000 | Sep. 2000 |
|--|-----------|----------|-----------|-----------|-----------|-----------|
| Number of Netstock accounts | 30,226 | 30,856 | 31,842 | 32,739 | 34,206 | 35,118 |
| (Change) | (458) | (630) | (986) | (897) | (1,467) | (912) |
| Number of Netstock margin accounts | 5,847 | 6,239 | 6,780 | 7,470 | 8,201 | 8,780 |
| (Change) | (394) | (392) | (541) | (690) | (731) | (579) |
| Number of share trades via Netstock | 190,054 | 195,546 | 244,315 | 230,677 | 238,915 | 237,761 |
| Total value of shares traded via Netstock (Millions of Yen) | 202,550 | 211,881 | 242,515 | 232,400 | 257,194 | 235,491 |

Second half of fiscal 2000

| | Oct. 2000 | Nov. 2000 | Dec. 2000 | Jan. 2001 | Feb. 2001 | Mar. 2001 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| Number of Netstock accounts | 35,638 | 36,649 | 38,017 | 39,518 | 42,397 | 45,353 |
| (Change) | (520) | (1,011) | (1,368) | (1,501) | (2,879) | (2,956) |
| Number of Netstock margin accounts | 9,052 | 9,552 | 9,990 | 10,141 | 10,896 | 11,607 |
| (Change) | (272) | (500) | (438) | (151) | (755) | (711) |
| Number of share trades via Netstock | 266,295 | 289,533 | 333,601 | 329,181 | 374,035 | 522,513 |
| Total value of shares traded via Netstock (Millions of Yen) | 251,411 | 252,883 | 277,347 | 283,804 | 301,900 | 426,629 |

First half of fiscal 2001

| | Apr. 2001 | May 2001 | Jun. 2001 | Jul. 2001 | Aug. 2001 | Sep. 2001 |
|--|-----------|----------|-----------|-----------|-----------|-----------|
| Number of Netstock accounts | 48,153 | 51,396 | 53,910 | 57,715 | 60,278 | 63,100 |
| (Change) | (2,800) | (3,243) | (2,514) | (3,805) | (2,563) | (2,822) |
| Number of Netstock margin accounts | 12,203 | 12,873 | 13,672 | 14,399 | 15,209 | 16,417 |
| (Change) | (596) | (670) | (799) | (727) | (810) | (1,208) |
| Number of share trades via Netstock | 544,373 | 575,337 | 449,917 | 430,793 | 554,559 | 521,489 |
| Total value of shares traded via Netstock (Millions of Yen) | 474,530 | 538,348 | 396,759 | 364,249 | 462,512 | 413,319 |

Second half of fiscal 2001

| | Oct. 2001 | Nov. 2001 | Dec. 2001 | Jan. 2002 | Feb. 2002 | Mar. 2002 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| Number of Netstock accounts | 65,772 | 67,104 | 68,366 | 70,238 | 72,292 | 74,106 |
| (Change) | (2,672) | (1,332) | (1,262) | (1,872) | (2,054) | (1,814) |
| Number of Netstock margin accounts | 17,575 | 18,344 | 18,999 | 19,711 | 20,337 | 20,919 |
| (Change) | (1,158) | (769) | (655) | (712) | (626) | (582) |
| Number of share trades via Netstock | 613,945 | 572,121 | 553,366 | 516,670 | 570,464 | 773,679 |
| Total value of shares traded via Netstock (Millions of Yen) | 502,760 | 471,598 | 397,715 | 369,197 | 427,763 | 672,706 |

First half of fiscal 2002

| | Apr. 2002 | May 2002 | Jun. 2002 | Jul. 2002 | Aug. 2002 | Sep. 2002 |
|--|-----------|----------|-----------|-----------|-----------|-----------|
| Number of Netstock accounts | 75,638 | 77,265 | 79,226 | 81,087 | 82,671 | 84,018 |
| (Change) | (1,532) | (1,627) | (1,961) | (1,861) | (1,584) | (1,347) |
| Number of Netstock margin accounts | 21,471 | 21,871 | 22,250 | 22,797 | 23,297 | 23,614 |
| (Change) | (552) | (400) | (379) | (547) | (500) | (317) |
| Number of share trades via Netstock | 622,829 | 616,338 | 519,679 | 620,032 | 544,769 | 495,589 |
| Total value of shares traded via Netstock (Millions of Yen) | 533,392 | 563,826 | 469,025 | 543,582 | 450,273 | 416,549 |

Second half of fiscal 2002

| | Oct. 2002 | Nov. 2002 | Dec. 2002 |
|--|-----------|-----------|-----------|
| Number of Netstock accounts | 85,325 | 86,619 | 87,922 |
| (Change) | (1,307) | (1,294) | (1,303) |
| Number of Netstock margin accounts | 23,933 | 24,181 | 24,431 |
| (Change) | (319) | (248) | (250) |
| Number of share trades via Netstock | 593,425 | 606,211 | 493,275 |
| Total value of shares traded via Netstock (Millions of Yen) | 498,520 | 487,966 | 385,187 |

03 MER 19 (3) 7:21

(Summary translation)

Report as to Acquisition of Its Own Shares By the Company In February 2003

(From February 1, 2003 through February 28, 2003)

Matsui Securities Co., Ltd.

1-20-7, Nihombashi, Chuo-ku, Tokyo, Japan

Target Shares: Common Stock

1 Status of Acquisition

(1) Status of purchase resolved by the general shareholders' meeting

As of February 28, 2003

| | Number | of shares | Total amount (Yen) |
|--|--------|-----------|--------------------|
| Resolution of the general shareholders' meeting (Resolved on June 16, 2002) | | 1,000,000 | 1,400,000,000 |
| Acquisition during the report month (Date of acquisition) | _ | _ | _ |
| Total | | _ | |
| Accumulated number of treasury stock acquired as of the end of report month | | _ | <u>·</u> |
| Percentage of accumulated number of treasury stock acquired to the total number of shares resolved | | | _ |

Note 1: The "treasury stock" in this table excludes odd-lot shares purchased by the Company to reply the request from shareholders of these odd-lot shares.

Note 2: The number of shares resolved by the general shareholders' meeting according to the Article 210, Item 1 of the Commercial Code is 1.1% of the total number of shares outstanding as of the date of resolution.

(2) Status of purchase from the Company's subsidiary

No relevant item.

(3) Status of purchase of the treasury stock for retirement by the revaluation surplus for land

No relevant item.

2 Status of Disposition

No relevant item.

3 Status of Holding

As of February 28, 2003

| | Number of shares |
|---|------------------|
| Total shares outstanding | 87,924,101 |
| Treasury stock held by the Company | === |
| Treasury stock held by the Company for the retirement by the revaluation surplus for land | |

Note: The "treasury stock" in this table excludes odd-lot shares purchased by the Company to reply the request from shareholders of these odd-lot shares.